

WORKFORCE CENTERS

of South Central Kansas

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Local Workforce Development Board (LWDB)

Executive Committee Meeting Agenda

300 W. Douglas Avenue, Suite 850 - Wichita, Kansas

Wednesday, June 12, 2019 • 11:30 a.m. – 1:00 p.m.

1. Welcome and Introductions: Gabe Schlickau (11:30)
2. Eckerd Connects One-Stop Services Contract Extension: Keith Lawing (11:35) (pp. 2-3)
The current agreement for one-stop operator services will be reviewed and an extension considered.
Recommended Action: *Authorize staff to negotiate goals and enter into a contract extension with Eckerd Connects for Program Year (PY19) July 2019-June 2020.*
3. Workforce Innovation and Opportunity Act (WIOA) Budget for Program Year 2019 (PY19):
Chad Pettera (11:45) (pp. 3-9)
Staff will present the budget for the PY19 fiscal year.
Recommended Action: *Recommend budget to the Chief Elected Officials Board (CEOB), with authorization to staff to make final changes one carryover funding is known.*
4. Demand Occupations List: Chad Pettera (12:00) (pp. 10-38)
An ongoing function of the Workforce Alliance (WA) Local Workforce Development Board (LWDB) is to annually review the Demand Occupations List for Local Area IV. Materials to assist the Committee in this assignment include Career Maps, Local Area IV Training Report, Staff Survey, Eligible Training Provider List and data from the Kansas Department of Labor.
Recommended action: *Approve the Demand Occupation List for Program Year 2019.*
5. WIOA Performance: Keith Lawing (12:15) (pp. 39-42)
A report on current performance will be presented and staff are analyzing factors impacting WIOA program operations.
Recommended action: *Receive and file*
6. Consent Agenda and Committee Reports: Gabe Schlickau (12:30)
 - A. Approval of Meeting Minutes for April 10, 2019 (pp. 43-45)
 - B. Workforce Center Operations Update (pp. 46-48)
 - C. Program Year 2018 (PY18) Budget Report (p. 49)
 - D. One-Stop Operator Report (pp. 50-51)
 - E. WIOA Youth Service Contract Extensions (p. 52)
 - F. On-the-Job Training Contract: HM Dunn AeroSystems, Inc. (p. 53)**Recommended Action:** *Approve the consent agenda as presented.*
7. Adjourn: Gabe Schlickau (1:00)

*The next LWDB Executive Committee Meeting is scheduled for
Wednesday, July 10, 2019 at 11:30 a.m.*

June 12, 2019

Submitted By: Chad Pettera

Item

Eckerd Connects One Stop Operator Contract Extension

Background

A request for proposals as released and a contract was entered into with Eckerd Connects for the period of July 1, 2017-June 30, 2018 and extended in May 2018 to add the period of July 1, 2018 through June 30, 2019, to perform the One-Stop Operator duties. The contract has options for annual renewals as long as all parties agree to an extension.

Analysis

Work activity and accomplishments in contract year 2018-19

- Coordinated and hosted One Stop Advisory Committee Meetings Bi-Monthly
- Coordinated Center Leadership Meetings
- Coordinated Friday Morning Staff Meetings
- Hosted Partner Collaboration Meetings
- 5th Friday Breakfast Staff and Partner Development Sessions
- Began review of the Local Plan, MOU and Integration Plan
- Lead staff development days for Workforce Centers (Presidents and Columbus Day)
- Reviewed and began the process of updating the New Hire Training Plan
- Shadowed customer service operations

WA staff have been monitoring the performance of Eckerd. As the list above indicates there has been a significant amount of activity supporting partner collaboration, one-stop operations and ongoing implementation of the Workforce Innovation and Opportunity Act (WIOA). Based on this, WA staff are recommending the agreement with Eckerd be extended for an additional year. If the Executive Committee supports this action, performance goals will be established in the scope of services as part of the contract extension.

A summary of the current budget for the agreement is below along with a proposed budget for an extension.

Budget

Current year budget, with May – June 2019 expenditures left in the program year.

Item of Expenditure	Budget	Expended to Date	Budget Balance
Wages	\$65,331	\$51,768	\$9,930
Fringe	\$15,111	\$12,430	\$4,244
Supplies	\$2,975	\$1,430	\$2,770
Staff Dev/Travel	\$5,759	\$990.76	\$8,297
Other	\$1,449	\$1,136	\$467
Indirect	\$10,875	\$6,003	\$2,278
Total	\$101,500	\$73,758	\$27,986

June 12, 2019

Submitted By: Chad Pettera

Proposed budget for contract extension.

Item of Expenditure	WIOA Budget	Other Funding	Total Budget
Wages	\$63,363	\$0	\$63,363
Fringe	\$16,915	\$0	\$16,915
Professional Fees	\$0	\$0	\$0
Materials & Supplies	\$2,378	\$0	\$2,378
Staff Dev/Travel	\$3,467	\$0	\$3,467
Dues, Memberships, Outreach	\$0	\$0	\$0
Other	\$1,443	\$0	\$1,443
Indirect Costs	\$12,934	\$0	\$12,934
Total	\$100,500	\$0	\$100,500

Supports Strategic Goal

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Expand youth employment opportunities to help develop the workforce of the future.
- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)
- Create and implement a more effective and comprehensive communication plan to increase public awareness about employment and training services, and skills needed for current and future careers in South Central Kansas
- Generate revenue to increase community impact of WIOA and Workforce Centers in South Central Kansas

Recommended Action

Authorize staff to negotiate goals and enter into a contract extension with Eckerd Connects for PY2019 (July 2019-June 2020)

Item

PY19 Budget Presentation

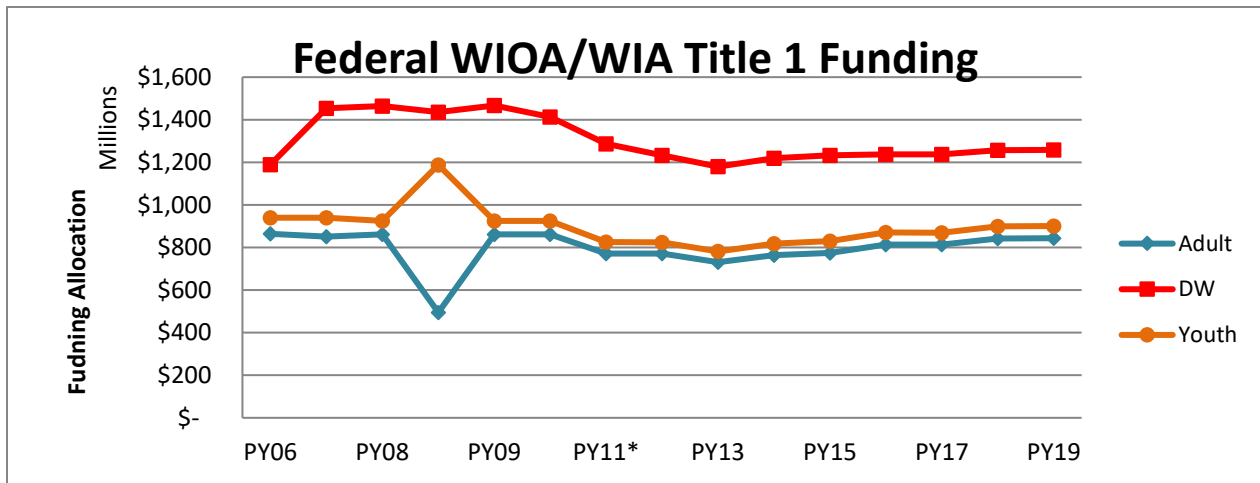
Background

The Finance Committee meet on May 21st, 2019 to review the budget for PY19 and recommended the proposed budget to the Executive Committee.

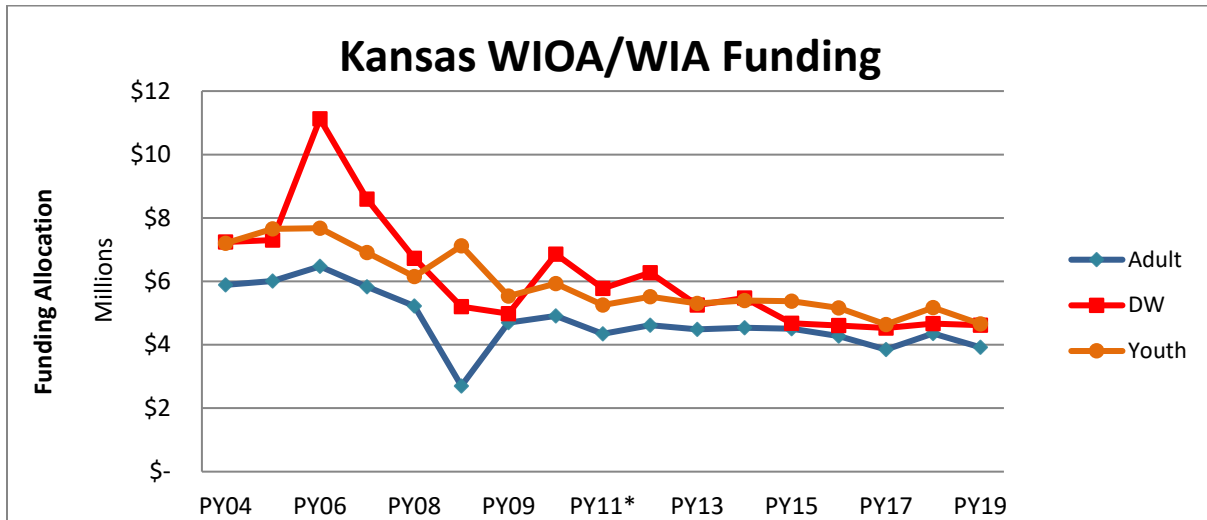
WIOA estimated allocations for PY19 are now know for the Kansas Local Workforce Development Areas.

Analysis

Funding for the WIOA programs at the federal level will have an \$3.5-million-dollar increase for PY19. Funding for the individual programs for Adult is \$8.43 billion, Dislocated Worker \$1.258 billion, and Youth \$9.0 billion.

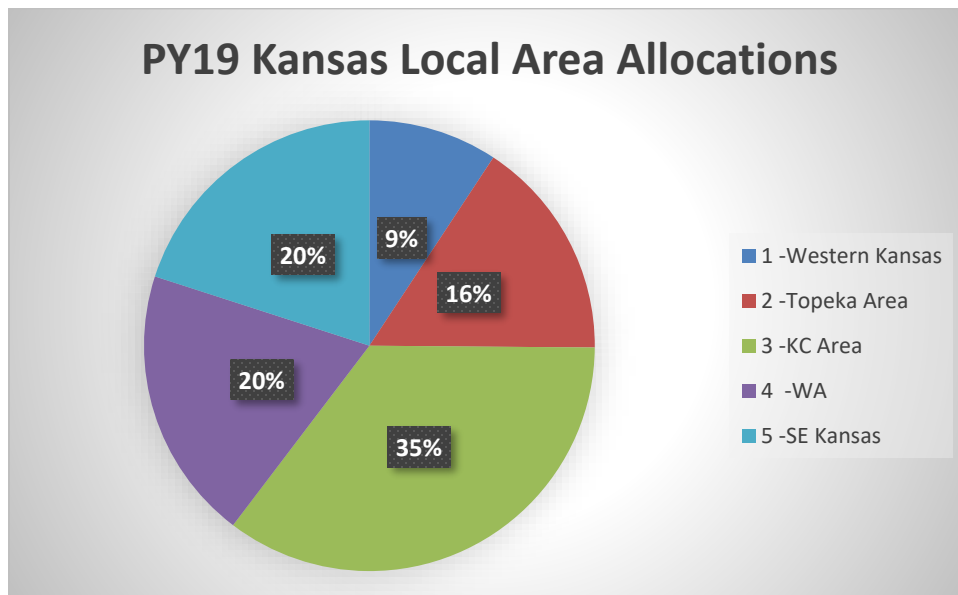


WIOA funding for the State of Kansas for Adult, Dislocated Worker and Youth is decreasing across all funding streams based on the WIOA allocation formula. Adult is decreasing from \$4.3 to \$3.9 million. Dislocated Worker is decreasing from \$4.67 million to \$4.618 million. Youth funding is decreasing from \$5.17 to \$4.66 million.

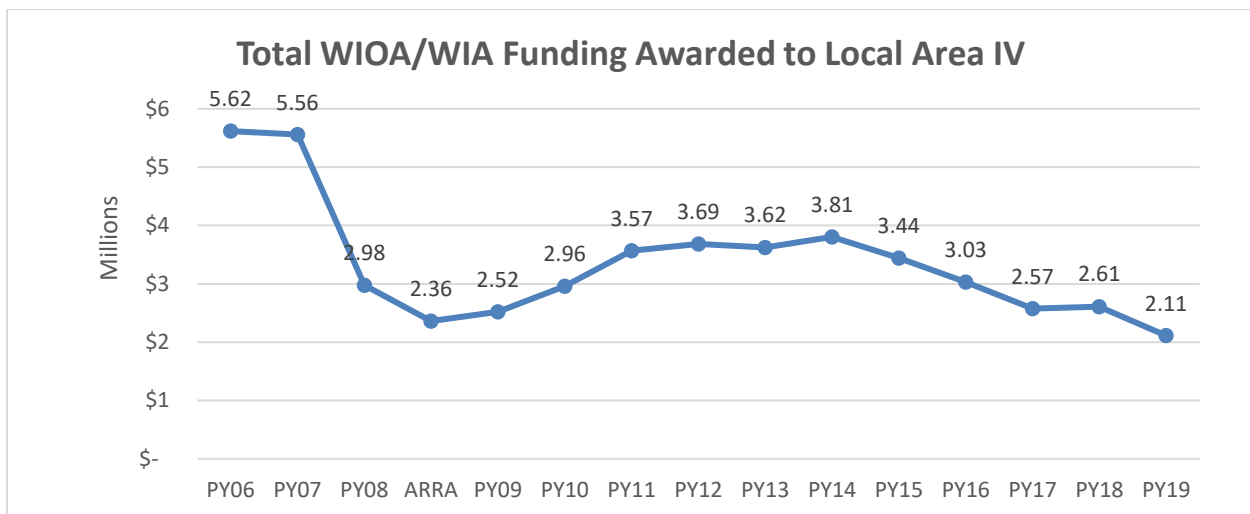
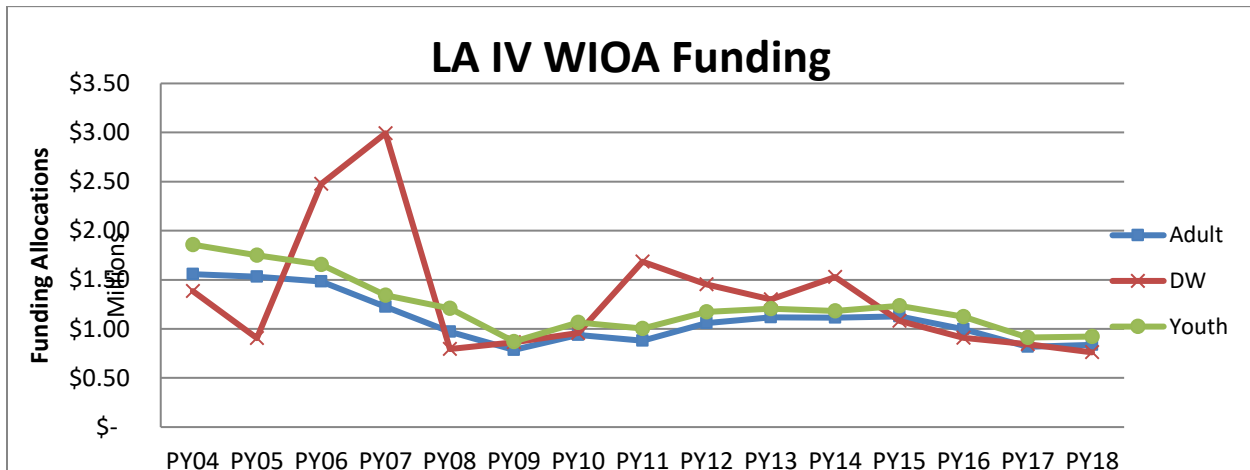


WIOA funding across Kansas is decreasing in all areas except LAIII (Kansas City). All other areas are taking a significant decrease.

Local Area	Adult	Dislocated Worker	Youth	Total	Change from Previous Year
1 -Western Kansas	\$ 288,602.00	\$ 366,621.00	\$ 342,503.00	\$ 997,726.00	\$ (154,250.00)
2 -Topeka Area	\$ 482,413.00	\$ 488,471.00	\$ 735,714.00	\$ 1,706,598.00	\$ (334,192.00)
3 -KC Area	\$ 1,169,983.00	\$ 1,327,857.00	\$ 1,291,663.00	\$ 3,789,503.00	\$ 613,502.00
4 -WA	\$ 708,235.00	\$ 635,676.00	\$ 769,013.00	\$ 2,112,924.00	\$ (408,670.00)
5 -SE Kansas	\$ 687,708.00	\$ 645,440.00	\$ 822,246.00	\$ 2,155,394.00	\$ (236,882.00)
Total	\$ 3,336,941.00	\$ 3,464,065.00	\$ 3,961,139.00	\$ 10,762,145.00	\$ (520,492.00)



In total for PY19 LAIV is receiving \$2.112 million, which the lowest WIOA allocation over the past 16 years.



The draft budget follows; staff is projecting to transfer approximately \$130,000 from the Adult to Dislocated Worker program to maintain the current case load allocation. Carry over funding in the Adult program is significant, and is very important to the budget for PY19. The budget does provide 37% of total funding for direct client training and supportive services. WIOA funding next year is approximately 3.461 million or 45% of the budget, the lowest in many years. As you will see from the budget WA has 18 different funding streams with WIOA making up 5 of those funding streams.

Wages increase next year, WA will over expend in wages for PY18, some of the increase is to account for increases in wages due to pay increases and new grants that fund specific positions.

June 12, 2019

Submitted By: Chad Pettera

Wages increase next year \$521K with most of that increase tied to specific grants that fund grant specific FTE's. Grants that are supporting the wage increase are:

RETAIN	\$142,295
YEP	\$125,000
<u>MUS (DW Grant)</u>	<u>\$182,423</u>
Total	\$449,718

The other significant changes come to the client services line items. While WA is maintaining a 37% allocation in direct client services, that funds will largely come from specific grants, and not WIOA. The WIOA funding will barely support the current one stop centers. Staff is analyzing the centers costs for additional operations savings.

Summary of the non WIOA grants included in the budget for PY19:

KHPOP- Kansas Health Professional Opportunity Project trainings eligible individuals in health careers. This grant is funded through the Kansas Department of Commerce (KDC) and is planned to expired in September 2020.

RETAIN- Retaining Employment and Talent after Injury/Illness Network is funding through KDC and is a partnership between KDC, WA and Susan B Allen Hospital. WA has 3 FTE's in the grant and operates out of the Butler Workforce Center.

KAMP- Kansas Advanced Manufacturing Project funding by USDOL through December 2020. This grant is driven by business demand through On the Job Training, Incumbent Worker Training, and Occupational Skills Training. KAMP supports multiple FTE's.

Apprentice Expansion- Funded through KDC supports a FTE and training for apprentices. This grant runs through October 2020.

United Way Patient Care Assistant- This grant supports an FTE and training in CMA and CNA. This grant runs through June 2020.

Vocational Rehabilitation Pre Employment Training Services (VR Pre-ETS)- is a projected housing with our youth program assisting DCF youth enrolled in Vocational Rehabilitation that are still in high school. WA provides employment training and finds work experience placements and monitoring.

Wichita State University (WSU)- WSU has a funding agreement through the Defense Department through Economic Development activities to support base reduction. WA conduction the training and case management portion of the grant. The grant expired December 2019.

PACES- WA continues to operate PACES with funding through the National Fund for Workforce Solutions. Current operations include the Boeing OJT Grant and Good Companies. The United Way of the Plains also plays a part of PACES and a request for \$50,000 was submitted in the Fall of 2018 for FY 2019 operations.

Youth Employment Project (YEP)- YEP continues to operate and now has dedicated staff. Funding has been received through fundraising efforts conducted by staff and through agreements with the City of Wichita, Sedgwick County, Bank of America, and Emprise Bank.

Dislocated Worker Grant- WA partnered with Midwest Urban Strategies (MUS) on a dislocated worker grant which is currently launching. The grant is projected to serve 167 participants through September 2020. The grant targets individuals laid off from Transportation & Logistics, Information Technology, Financial Services, Advanced Manufacturing, and Healthcare.

Regional Economic Area Partnership (REAP)- WA continues to provide REAP with staffing services convening elected officials from around the area to address economic opportunities.

Workforce Innovation Fund (WIF)- WA was awarded an extension and change of scope of work to fund new technology for the Workforce Centers and some staff to provide workshops and IT services. The grant will expire September 30, 2019.

General- General funds raised by WA to support additional operations that restricted funding doesn't allow.

The Budget charts are enclosed for review and discussion.

Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Expand Youth Employment Opportunities to help develop the workforce of the future
- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)
- Create and implement a more effective and comprehensive communication plan to increase public awareness about employment and training services, and skills needed for current and future careers in South Central Kansas
- Generate revenue to increase community impact of WIOA and Workforce Centers

Recommended Action

Recommend budget to the Chief Elected Officials Board (CEOB), with authorization to staff to make final changes one carryover funding is known.

**Proposed Workforce Alliance PY19 Budget
July 2019 - June 2020**

Planned Revenues

Revenue Stream	PY18 Carry	PY19		Total PY19 Funding	% of Budget
	Over	Allocation	Transfer (up to 100%)*		
Adult	\$ 330,000	\$ 637,412	\$ (130,000)	\$ 837,412	10.95%
Dislocated Worker	\$ 85,000	\$ 572,108	\$ 130,000	\$ 787,108	10.29%
RRAA/Set A Side*	\$ -	\$ 61,000		\$ 61,000	0.80%
Youth	\$ 40,000	\$ 692,112		\$ 732,112	9.57%
Admin	\$ 56,500	\$ 238,738		\$ 295,238	3.86%
Senior	\$ -	\$ 748,682		\$ 748,682	9.79%
Rapid Response*	\$ -	\$ -		\$ -	0.00%
KHPOP	\$ -	\$ 551,740		\$ 551,740	7.21%
KAMP	\$ -	\$ 1,320,095		\$ 1,320,095	17.25%
REAP	\$ -	\$ 145,355		\$ 145,355	1.90%
PACES	\$ -	\$ 90,000		\$ 90,000	1.18%
YEP	\$ 50,000	\$ 135,000		\$ 185,000	2.42%
VR Pre-ETS	\$ -	\$ 70,000		\$ 70,000	0.91%
Apprentice	\$ -	\$ 275,000		\$ 275,000	3.59%
United Way	\$ -	\$ 136,000		\$ 136,000	1.78%
WIF	\$ 49,000	\$ 64,178		\$ 113,178	1.48%
RETAIN	\$ -	\$ 326,631		\$ 326,631	4.27%
WSU	\$ -	\$ 90,000		\$ 90,000	1.18%
DWG	\$ -	\$ 836,015		\$ 836,015	10.93%
General	\$ -	\$ 50,000		\$ 50,000	0.65%
	\$ 610,500	\$ 7,040,065	\$ -	\$ 7,650,565	100.00%

Planned Expenditures

Category	PY19 Proposed	PY18 Budget	PY18 Exp. Thru March	PY18 % of Expenditures	Budget Difference PY18/PY19
Wages	\$ 2,762,617	\$ 2,241,723	\$ 1,878,969	84%	\$ 520,894
Fringe	\$ 680,291	\$ 659,174	\$ 473,322	72%	\$ 21,117
Facilities	\$ 431,988	\$ 364,656	\$ 353,571	97%	\$ 67,332
Contract/Pro Fees	\$ 437,607	\$ 460,477	\$ 337,715	73%	\$ (22,870)
Supplies/Equipment	\$ 130,438	\$ 131,879	\$ 40,278	31%	\$ (1,441)
Outreach/Meetings/Cap Build	\$ 129,803	\$ 66,341	\$ 128,211	193%	\$ 63,462
Travel/Conference	\$ 116,426	\$ 85,652	\$ 79,570	93%	\$ 30,774
Grants Awarded	\$ 103,957	\$ 199,074	\$ 3,506	2%	\$ (95,118)
Staff Development	\$ 31,920	\$ 15,836	\$ 23,836	151%	\$ 16,084
Misc	\$ -	\$ -	\$ 33,269		\$ -
Youth Work Experience	\$ 190,000	\$ 236,896	\$ 45,377	19%	\$ (46,896)
Adult WX/Incumbent	\$ 767,777	\$ 949,080	\$ 476,010	50%	\$ (181,303)
OJT	\$ 500,000	\$ 359,000	\$ 171,407	48%	\$ 141,000
Incentives	\$ 4,500	\$ 34,000	\$ 6,355	19%	\$ (29,500)
Education & Training	\$ 1,183,490	\$ 1,858,722	\$ 869,165	47%	\$ (675,232)
Supportive Services	\$ 179,752	\$ 462,016	\$ 94,847	21%	\$ (282,264)
	\$ 7,650,565	\$ 8,124,525	\$ 5,015,408	62%	\$ (473,960)

	PY19		PY18		YTD Expenditures
Operations/Overhead	\$ 4,825,046	63%	\$ 4,224,811	\$ 3,352,247	67%
Direct Client	\$ 2,825,519	37%	\$ 3,899,714	\$ 1,663,161	33%

June 12, 2019

Submitted By: Chad Pettera

Item

Demand Occupation List Review- Staff Recommendations

Background

It is an annual function for the Workforce Alliance Local Workforce Development Board (LWDB) to review and update the Demand Occupation List. Staff has researched current labor market trends, surveyed staff, employers, Board members, and reviewed regional initiatives to determine occupations in demand in Local Area IV. This list was presented to the LWDB Program Operations and Performance (POP) Committee on May 2, 2019.

Analysis

For Program Year 2019 (PY 19), staff recommends retaining all the current occupations on the approved training list. Staff also recommends adding Supply Chain Managers, Software Developers, Chefs and Head Cooks, and Emergency Medical Technicians/Paramedics to the list. These recommendations are based on the staff, employer, and Board surveys and a review of labor market information.

The POP Committee suggested adding a Supply Chain/Logistics Analyst/Specialist. Staff is reviewing and will follow up with details needed for inclusion.

The occupations proposed all have increasing growth projections through 2026. Supply Chain Managers show an average (5-9%) growth projection. There is projected to be an 11% increase and approximately 680 annual job openings in Kansas. In KANSASWORKS for the Wichita area there are 0 resumes for 4 job openings. Software Developer and Chefs and Head Cooks show a faster than average (10-14%) growth projection. Software Developer projects a 13% increase and approximately 240 annual job openings in Kansas. In KANSASWORKS for the Wichita area there are 0 resumes for 91 job openings. Chefs and Head Cooks project a 7% increase and approximately 170 annual job openings in Kansas. In KANSASWORKS for the Wichita area there is 1 resume for 16 openings. Emergency Medical Technician/Paramedics show a faster than average (15% or higher) growth projection. There is projected to be a 6% increase and approximately 190 annual job openings. In KANSASWORKS there are 0 resumes for 47 openings.

The results of the surveys indicates the majority would like to keep the occupations currently on the list. There were several suggestions on occupations to add. Those suggestions were evaluated when making the recommendation of additions to the list.

The proposed PY 19 Demand Occupation List is attached as well as the results of the surveys, Sector Career Pathways, a recent report on individuals in training.

Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Expand Youth employment opportunities to help develop the workforce of the future
- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers
- Create and implement a more effective and comprehensive communication plan to increase public awareness about employment and training services, and skills needed for current and future careers in South Central Kansas

Recommended Action

Approve the Demand Occupation List for Program Year 2019.

**Proposed PY 19
 Kansas Local Area IV WIOA Approved Training List**

Industry	O*Net Code	Occupation	KS Median Wage/Hr. (Career OneStop)	KS Growth Projection 2016-2026 (O*Net)	WA Staff Recommendation		
Advanced Manufacturing	49-3011	Aviation Maintenance Technology/ A&P (Aircraft Mechanics)	\$ 30.51	5%-9% Average	Remain		
	49-2091	Avionics	\$ 28.31	5%-9% Average	Remain		
	17-3019	CAD/CAM & CATIA	\$ 22.44	5%-9% Average	Remain		
	51-4061	Composite Fabrication & Repair	\$ 25.80	-2%	Remain		
	51-4041	Computer Controlled Machine Tool Operator (CNC)	\$ 19.32	2%-4% Slower than Average	Remain		
	49-3031	Diesel Mechanics	\$ 20.09	5%-9% Average	Remain		
	47-2111	Electrician	\$ 26.56	5%-9% Average	Remain		
	Advanced Materials	17-2011	Engineering (Aerospace/Chemical/ Electrical/ Industrial/Mechanical)	\$ 49.04	5%-9% Average	Remain	
		Aerospace	51-4191	Heat Treating Equipment Setters, Operators & Tenders, Metal and Plastic	\$ 16.87	-2%	Remain
			47-2073	Heavy Equipment Operator	\$ 17.73	10%-14% Faster than Average	Remain
		53-7051	Industrial Equipment Operator	\$ 17.04	5%-9% Average	Remain	
		49-9071	Industrial Maintenance Technician	\$ 17.13	5%-9% Average	Remain	
		51-4081	Machine Tool Operator- Metal and Plastic	\$ 22.86	-2%	Remain	
		17-3029.09	Manufacturing or Production Technicians	\$ 27.02	5%-9% Average	Remain	

	17-3029.01	Nondestructive Testing (NDT) or Inspection	\$ 27.02	5%-9% Average	Remain
	11-1021	Operations Management Technical Certificate	\$ 40.32	5%-9% Average	Remain
	19-4099.01	Quality Control or Inspection (O*NET - Quality Control Analyst)	\$ 23.33	10%-14% Faster than Average	Remain
	17-3024.01	Robotics Technician	\$27.28	2%-4% Slower than Average	Remain
	47-2211	Sheet Metal Workers	\$ 17.97	5%-9% Average	Remain
	11-9199-04	Supply Chain Managers	\$43.27	5%-9% Average	Add
	51-4111	Tool and Die Maker	\$ 30.65	-2%	Remain
	51-4033	Tooling	\$ 14.30	-2%	Remain
	53-3032	Transportation Equipment (Heavy and Tractor-Trailer Truck Drivers)	\$ 19.78	5%-9% Average	Remain
	51-4121	Welders, Cutters, Solderers, and Brazers	\$ 19.38	5%-9% Average	Remain
Agriculture	19-4021	Biological Technicians	\$ 18.66	10%-14% Faster than Average	Remain
	49-3041	Farm Equipment Mechanics and Service Technicians	\$ 19.04	5%-9% Average	Remain
	11-9121	Natural Sciences Managers	\$ 53.23	10%-14% Faster than Average	Remain
	53-7081	Refuse and Recyclable Material Collectors	\$ 14.38	10%-14% Faster than Average	Remain
	19-1013	Soil and Plant Scientists	\$ 28.36	5%-9% Average	Remain
	19-1023	Zoologists and Wildlife Biologists	\$ 24.91	5%-9% Average	Remain
Construction	47-2031.01	Construction Carpenters	\$ 18.82	5%-9% Average	Remain

	49-9021.01	HVAC	\$ 22.40	15% or Higher Much Faster than Average	Remain
Data Services Information Technology	11-3021	Computer and Information System Managers (IM System Managers)	\$ 56.11	10%-14% Faster than Average	Remain
	15-1151	Computer User Support Specialists	\$ 21.21	10%-14% Faster than Average	Remain
	15-1122	Cyber Security (Information Security Analysts)	\$ 37.23	15% or Higher Much Faster than Average	Remain
	15-1142	Network and Computer Systems Administrators	\$ 34.89	5%-9% Average	Remain
	15-1132	Software Applications	\$ 41.41	15% or Higher Much Faster than Average	Remain
	15-1133	Software Developers	\$46.07	10%-14% Faster than Average	Add
	15-1133	Software Engineers	\$ 46.07	10%-14% Faster than Average	Remain
	15-1134	Web Developer	\$25.72	15% or Higher Much Faster than Average	Remain
	Educational Services	25-2012 thru 25-2054	Teacher	\$25.03	5%-9% Average
Healthcare	29-2071	Acute Coding/Medical Billing (Billing, Posting and Rate Clerks)	\$ 17.55	10%-14% Faster than Average	Remain
	11-9111	Administration/Management (Medical and Health Service Managers)	\$ 39.45	15% or Higher Much Faster than Average	Remain
	29-2071	American Health Information Management Association Certified Coding Specialist	\$ 17.55	10%-14% Faster than Average	Remain
	31-1014	Certified Nurse Aide (CNA)-Only as part of a career pathway	\$11.81	10%-14% Faster than Average	Remain

	31-1011	Certified Medication Aide (CMA)	\$ 11.57	15% or Higher Much Faster than Average	Remain
	31-9091	Dental Assistant/ Hygienist	\$ 16.88	15% or Higher Much Faster than Average	Remain
	11-3021	Health Information Technology (HIT) (Computer and Information Systems Managers)	\$ 56.11	10%-14% Faster than Average	Remain
	31-1011	Home Health Aide (HHA)- Only as part of a career pathway	\$ 11.57	15% or Higher Much Faster than Average	Remain
	29-2061	Licensed Practical Nurse (LPN)	\$ 20.36	10%-14% Faster than Average	Remain
	31-9092	Medical Assistant	\$ 14.32	15% or Higher Much Faster than Average	Remain
	29-2012	Medical Laboratory Technician	\$ 21.73	10%-14% Faster than Average	Remain
	29-2071	Medical Records Technician	\$ 17.55	10%-14% Faster than Average	Remain
	29-2011	Medical Technology BS	\$ 21.73	10%-14% Faster than Average	Remain
	31-2011	Occupational Therapy Assistant	\$ 27.46	15% or Higher Much Faster than Average	Remain
	29-2052	Pharmacy Technician/ Pharmacy Aid	\$ 14.87	10%-14% Faster than Average	Remain
	31-9097	Phlebotomist	\$15.96	15% or Higher Much Faster than Average	Remain
	31-2021	Physical Therapy Assistant (PTA)	\$ 25.66	15% or Higher Much Faster than Average	Remain
	29-2099.06	Radiological Technician/Sonography	\$ 22.34	15% or Higher Much Faster than Average	Remain
	29-1141	Registered Nurse (RN)	\$ 28.29	15% or Higher Much Faster than Average	Remain
	29-1126	Respiratory Therapist	\$ 25.56	15% or Higher Much Faster than Average	Remain

	29-2055	Surgical Technologist	\$ 18.57	10%-14% Faster than Average	Remain
Hospitality	35-1011	Chefs and Head Cooks	\$15.00	10%-14% Faster than Average	Add
K-12 CTE:	All Certifications and Credentials included on the Kansas SB 155 approved list are included on the Kansas Local Area IV WIOA Approved Training List for Youth program only.				Remain
Oil and Gas	19-2031	Chemist	\$ 34.21	5%-9% Average	Remain
	47-2073	Equipment Operator	\$ 17.73	10%-14% Faster than Average	Remain
	19-4041	Geologist	\$ 21.94	15% or Higher Much Faster than Average	Remain
	19-4041.01	Geophysical Data Technician	\$ 21.94	15% or Higher Much Faster than Average	Remain
	49-9041	Industrial Controls	\$ 25.01	5%-9% Average	Remain
	51-9061	Inspection	\$ 20.31	-2%	Remain
	47-5012	Instrumentation	\$ 19.22	15% or Higher Much Faster than Average	Remain
	29-2034	Radiographer	\$ 24.97	10%-14% Faster than Average	Remain
On-the-Job Training	All occupations with demonstrated self-sufficient wages will be approved for OJT if employer has an active contract with the Workforce Alliance.				Remain
Public Safety	29-2041	Emergency Medical Technicians and Paramedics	\$13.57	15% or Higher Much Faster than Average	Add
	21-1092.00	Probation Officers and Correctional Treatment Specialist	\$19.02	5%-9% Average	Remain
	33-3051	Police and Sheriff's Patrol Officers	\$22.09	5%-9% Average	Remain
Registered Apprenticeship	All Occupations and Related Technical Instruction for Apprenticeship Programs that have been registered with the Kansas State Office of Apprenticeship for the South Central Region are included on the Kansas Local Area IV WIOA Approved Training List. RA's must also meet Local Area IV self-sufficient wage requirements.				Remain
Retail**	41-2031	Retail Salespersons	\$ 10.75	2%-4% Slower than Average	Remain

Social Services	21-1021	Social Worker	\$18.84	10%-14% Faster than Average	Remain
Transportation and Logistics	53-3032	CDL	\$ 19.78	5%-9% Average	Remain

** Retail: For participants in the WIOA Youth program only

Staff Survey

Industry	Occupation	Keep	Remove	
Advanced Manufacturing	Aviation Maintenance Technology/ A&P (Aircraft Mechanics)	100%	0%	
	Avionics	100%	0%	
	CAD/CAM & CATIA	100%	0%	
	Composite Fabrication & Repair	100%	0%	
	Computer Controlled Machine Tool Operator (CNC)	100%	0%	
	Diesel Mechanics	100%	0%	
	Electrician	87.5%	12.5%	
	Engineering (Aerospace/Chemical/Electrical/Industrial/Mechanical)*	100%	0%	
	Heat Treating Equipment Setters, Operators & Tenders, Metal and Plastic	93.75%	6.25%	
	Heavy Equipment Operator	100%	0%	
	Advanced Materials	Industrial Equipment Operator	100%	0%
		Industrial Maintenance Technician	100%	0%
	Aerospace	Machine Tool Operator- Metal and Plastic	100%	0%
		Manufacturing or Production Technicians	100%	0%
		Nondestructive Testing (NDT) or Inspection	93.75%	6.25%
		Operations Management Technical Certificate	93.75%	6.25%
		Quality Control or Inspection (O*NET -Quality Control Analyst)	93.75%	6.25%
		Robotics Technician	93.75%	6.25%
		Sheet Metal Workers	100%	0%
		Tool and Die Maker	100%	0%
Agriculture	Tooling	100%	0%	
	Transportation Equipment (Heavy and Tractor-Trailer Truck Drivers)	93.75%	6.25%	
	Welders, Cutters, Solderers, and Brazers	100%	0%	
	Biological Technicians	93.75%	6.25%	
	Farm Equipment Mechanics and Service Technicians	100%	0%	
	Natural Sciences Mangers	87.5%	12.5%	
	Refuse and Recyclable Material Collectors	93.75%	6.25%	
Construction	Soil and Plant Scientists	87.5%	12.5%	
	Zoologists and Wildlife Biologists	87.5%	12.5%	
Data Services Information Technology	Construction Carpenters	93.75%	6.25%	
	HVAC	100%	0%	
Data Services Information Technology	Computer and Information System Managers (IM System Managers)	100%	0%	
	Computer User Support Specialists	100%	0%	

	Cyber Security (Information Security Analysts)	100%	0%
	Network and Computer Systems Administrators	100%	0%
	Software Applications	100%	0%
	Software Engineers	100%	0%
	Web Developer	100%	0%
Educational Services	Teacher (ONET Codes 25-2012 to 25-2054)	100%	0%
Healthcare	Acute Coding/Medical Billing (Billing, Posting and Rate Clerks)	87.5%	12.5%
	Administration/Management (Medical and Health Service Managers)	93.75%	6.25%
	American Health Information Management Association Certified Coding Specialist	93.75%	6.25%
	Certified Nurse Aide (CNA) Only as part of a career pathway	100%	0%
	Certified Medication Aide (CMA)	100%	0%
	Dental Assistant/ Hygienist	100%	0%
	Health Information Technology (HIT) (Computer and Information Systems Managers)	93.75%	6.25%
	Home Health Aide (HHA) Only as part of a career pathway	100%	0%
	Licensed Practical Nurse (LPN)	100%	0%
	Medical Assistant	93.75%	6.25%
	Medical Laboratory Technician	93.75%	6.25%
	Medical Records Technician	93.75%	6.25%
	Medical Technology BS	93.75%	6.25%
	Occupational Therapy Assistant	100%	0%
	Pharmacy Technician/ Pharmacy Aid	100%	0%
	Phlebotomist	100%	0%
	Physical Therapy Assistant (PTA)	100%	0%
	Radiological Technician/Sonography	100%	0%
	Respiratory Therapist	100%	0%
	Registered Nurse (RN)	100%	0%
Surgical Technologist	100%	0%	
K-12 CTE:		100%	0%
Oil/Gas/Energy	Chemist	93.75%	6.25%
	Equipment Operator	100%	0%
	Geologist	93.75%	6.25%
	Geophysical Data Technician	100%	0%

	Industrial Controls	100%	0%
	Inspection	100%	0%
	Instrumentation	93.75%	6.25%
	Radiographer	93.75%	6.25%
On-the-Job Training		100%	0%
Public Safety	Probation Officers and Correctional Treatment Specialists	100%	0%
	Police and Sheriff's Patrol Officers	100%	0%
Registered Apprenticeship		100%	0%
Retail**	Retail Salespersons	87.5%	12.5%
Social Services	Social Worker	100%	0%
Transportation and Logistics	CDL	100%	0%

** Retail: For participants in the WIOA Youth program only

Employer and Board Survey

Industry	Occupation	Keep	Remove	
Advanced Manufacturing	Aviation Maintenance Technology/ A&P (Aircraft Mechanics)	94.12%	5.88%	
	Avionics	94.12%	5.88%	
	CAD/CAM & CATIA	94.12%	5.88%	
	Composite Fabrication & Repair	94.12%	5.88%	
	Computer Controlled Machine Tool Operator (CNC)	94.12%	5.88%	
	Diesel Mechanics	94.12%	5.88%	
	Electrician	94.12%	5.88%	
	Engineering (Aerospace/Chemical/Electrical/Industrial/Mechanical)*	88.24%	11.76%	
	Heat Treating Equipment Setters, Operators & Tenders, Metal and Plastic	94.12%	5.88%	
	Heavy Equipment Operator	94.12%	5.88%	
	Advanced Materials	Industrial Equipment Operator	94.12%	5.88%
		Industrial Maintenance Technician	94.12%	5.88%
	Aerospace	Machine Tool Operator- Metal and Plastic	94.12%	5.88%
		Manufacturing or Production Technicians	94.12%	5.88%
		Nondestructive Testing (NDT) or Inspection	94.12%	5.88%
		Operations Management Technical Certificate	94.12%	5.88%
		Quality Control or Inspection (O*NET -Quality Control Analyst)	94.12%	5.88%
		Robotics Technician	94.12%	5.88%
		Sheet Metal Workers	94.12%	5.88%
		Tool and Die Maker	94.12%	5.88%
Agriculture	Tooling	94.12%	5.88%	
	Transportation Equipment (Heavy and Tractor-Trailer Truck Drivers)	94.12%	5.88%	
	Welders, Cutters, Solderers, and Brazers	94.12%	5.88%	
	Biological Technicians	88.24%	11.76%	
	Farm Equipment Mechanics and Service Technicians	94.12%	5.88%	
	Natural Sciences Managers	88.24%	11.76%	
	Refuse and Recyclable Material Collectors	94.12%	5.88%	
Construction	Soil and Plant Scientists	88.24%	11.76%	
	Zoologists and Wildlife Biologists	76.47%	23.53%	
Data Services Information Technology	Construction Carpenters	94.12%	5.88%	
	HVAC	94.12%	5.88%	
Data Services Information Technology	Computer and Information System Managers (IM System Managers)	88.24%	11.76%	
	Computer User Support Specialists	100%	0%	

	Cyber Security (Information Security Analysts)	94.12%	5.88%
	Network and Computer Systems Administrators	94.12%	5.88%
	Software Applications	100%	0%
	Software Engineers	88.24%	11.76%
	Web Developer	94.12%	5.88%
Educational Services	Teacher (ONET Codes 25-2012 to 25-2054)	94.12%	5.88%
Healthcare	Acute Coding/Medical Billing (Billing, Posting and Rate Clerks)	94.12%	5.88%
	Administration/Management (Medical and Health Service Managers)	88.24%	11.76%
	American Health Information Management Association Certified Coding Specialist	88.24%	11.76%
	Certified Nurse Aide (CNA) Only as part of a career pathway	94.12%	5.88%
	Certified Medication Aide (CMA)	94.12%	5.88%
	Dental Assistant/ Hygienist	94.12%	5.88%
	Health Information Technology (HIT) (Computer and Information Systems Managers)	94.12%	5.88%
	Home Health Aide (HHA) Only as part of a career pathway	94.12%	5.88%
	Licensed Practical Nurse (LPN)	94.12%	5.88%
	Medical Assistant	94.12%	5.88%
	Medical Laboratory Technician	94.12%	5.88%
	Medical Records Technician	94.12%	5.88%
	Medical Technology BS	88.24%	11.76%
	Occupational Therapy Assistant	88.24%	11.76%
	Pharmacy Technician/ Pharmacy Aid	94.12%	5.88%
	Phlebotomist	88.24%	11.76%
	Physical Therapy Assistant (PTA)	94.12%	5.88%
	Radiological Technician/Sonography	88.24%	11.76%
	Respiratory Therapist	88.24%	11.76%
	Registered Nurse (RN)	88.24%	11.76%
Surgical Technologist	88.24%	11.76%	
K-12 CTE:		94.12%	5.88%
Oil/Gas/Energy	Chemist	88.24%	11.76%
	Equipment Operator	94.12%	5.88%
	Geologist	88.24%	11.76%
	Geophysical Data Technician	94.12%	5.88%

	Industrial Controls	94.12%	5.88%
	Inspection	94.12%	5.88%
	Instrumentation	94.12%	5.88%
	Radiographer	94.12%	5.88%
On-the-Job Training		100%	0%
Public Safety	Probation Officers and Correctional Treatment Specialists	94.12%	5.88%
	Police and Sheriff's Patrol Officers	94.12%	5.88%
Registered Apprenticeship		94.12%	5.88%
Retail**	Retail Salespersons	94.12%	5.88%
Social Services	Social Worker	94.12%	5.88%
Transportation and Logistics	CDL	94.12%	5.88%

** Retail: For participants in the WIOA Youth program only



HEALTHCARE CAREER PATHWAY

SOUTH CENTRAL KANSAS

JANUARY – MARCH 2019

1,349 JOB POSTINGS	DIRECT PATIENT CARE	DIAGNOSTIC & THERAPEUTIC	ADMINISTRATIVE & CORPORATE
<u>Doctoral or Professional Degree</u> (6+ years) 75 JOBS	Physicians and Surgeons, Physical Therapists, Occupational Therapists, Audiologists, General Practitioners 45 JOB POSTINGS \$28.42 to \$90+ Hourly Rate	Dentists, Orthodontist, Pharmacists, Optometrists 23 JOB POSTINGS \$48.64 to \$72.59 Hourly Rate	Healthcare CEO/Administrator, Healthcare Lawyer 7 JOB POSTINGS \$24.88 to \$90+ Hourly Rate
<u>Master Degree</u> (6+ years) 107 JOBS	Nurse Practitioner, Occupational Therapist, Physician Assistant, Nurse Anesthetist, Speech-Language Pathologist 44 JOB POSTINGS \$31.19 to \$65.30 Hourly rate	Mental Health Counselor, Marriage and Family Therapist 55 JOB POSTINGS \$14.68 to \$39.40 Hourly Rate	Healthcare Social Worker, Medical Service Manager, Health Educator Statistician 8 JOB POSTINGS \$23.67 to \$90+ Hourly Rate
<u>Bachelor Degree</u> (4 years) 114 JOBS	Nurse (BSN) Nurse Administrator 16 JOB POSTINGS \$20.04 to \$48.86 Hourly Rate	Medical/Clinical Laboratory Technicians, Dietitians and Nutritionists 17 JOB POSTINGS \$16.94 to \$38.92 Hourly Rate	Business Office Manager, Financial, Human Resources, Marketing, Systems Analysts 81 JOB POSTINGS \$29.47 to \$62.81 Hourly Rate
<u>Associate Degree</u> (2 years) 512 JOBS	Registered Nurse, Physical Therapy Assistant, Occupational Therapy Assistant, Respiratory Therapist, Sonographer, Cardiovascular Technician 345 JOB POSTINGS \$19.87 to \$36.81 Hourly Rate	Medical and Clinical Lab Assistant, Dental Hygienist, Radiology Technician 70 JOB POSTINGS \$17.45 to \$29.64 Hourly Rate	Medical Records and Health Information Technologist, Patient Liaison or Case Manager 91 JOB POSTINGS \$10.80 to \$23.87 Hourly Rate
<u>Technical Certification, Certificate or Credential</u> (1-2 years) 380 JOBS	Licensed Practical Nurse, Nursing Assistant, Emergency Medical Technician, Medical Assistant, Surgical Assistant 298 JOB POSTINGS \$9.32 to \$14.38 Hourly Rate	Dental Assistant, Phlebotomist, Home Health Aide 27 JOB POSTINGS \$14.13 to \$22.52 Hourly Rate	Medical Secretary, Medical Records Clerk 55 JOB POSTINGS \$9.90 to \$20.60 Hourly Rate
<u>High School/GED</u> 161 JOBS	Physical Therapy Aide, Patient Transporter, Emergency Room or Sterile Processing Technician 8 JOB POSTINGS \$8.13 to \$11.76 Hourly Rate	Pharmacy Clerk, Optician, Dietary Technician/Cook, Caregiver 43 JOB POSTINGS \$9.43 to \$18.62 Hourly Rate	Receptionist, Telephone Operator, Customer Service, Janitorial 110 JOB POSTINGS \$9.63 to \$22.01 Hourly Rate

2019 Q1 Summary

4,784 Total Jobs (all industries) from 423 Companies

1,349 Healthcare Industry Jobs by 73 Companies

Job postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegrestats.org

Additional Career Data at <https://www.kscarenav.gov>



IT SYSTEMS AND SUPPORT CAREER PATHWAY

SOUTH CENTRAL KANSAS

JANUARY – MARCH 2019

147 TOTAL POSTINGS	INFORMATION SUPPORT SERVICES	PROGRAMMING AND SOFTWARE DESIGN	NETWORK SYSTEMS	WEB & DIGITAL COMMUNICATIONS
<u>Graduate or Post Graduate</u> (4+ years) 11 JOBS	<u>Chief Informatics Officer, Director of Informatics</u> 7 JOB POSTINGS \$31.06 to \$77.80 Hourly Rate	<u>Senior Computer Programmers, Senior Systems Engineers</u> 4 JOB POSTINGS \$31.52 to \$80.34 Hourly Rate	<u>Director of Risk Management, Director of Privacy and Security</u> 0 JOB POSTINGS \$36.94 to \$90+ Hourly Rate	<u>Senior Web Developers</u> 0 JOB POSTINGS \$23.06 to \$44.58 Hourly Rate
<u>Bachelor Degree</u> (4 years) 89 JOBS	<u>IT Directors, Information Security Analysts, Database Administrators</u> 40 JOB POSTINGS \$20.52 to \$55.88 Hourly Rate	<u>Computer Programmers, Systems Engineers, Software Engineers</u> 30 JOB POSTINGS \$25.57 to \$59.02 Hourly Rate	<u>Systems Analysts, Systems Administrators, Network Architects, Hardware Engineers</u> 18 JOB POSTINGS \$19.32 to \$42.55 Hourly Rate	<u>Web Developers, Director of Online Marketing Strategy & Performance</u> 1 JOB POSTINGS \$19.32 to \$42.55 Hourly Rate
<u>Associate Degree</u> (2 years) 31 JOBS	<u>IT Directors, Information Security Analysts, Database Administrators</u> 15 JOB POSTINGS \$18.93 to \$52.70 Hourly Rate	<u>Application Specialist, Technician, Installer, Programmer</u> 5 JOB POSTINGS \$19.27 to \$52.69 Hourly Rate	<u>Network Support Technician or Specialist</u> 3 JOB POSTINGS \$17.18 to \$51.11 Hourly Rate	<u>Digital Marketing Graphic Designer E-Commerce Assistance</u> 9 JOB POSTINGS \$12.61 to \$33.57 Hourly Rate
<u>Technical Certification Certificate or Credential</u> (1-2 years) 7 JOBS	<u>Help Desk Technicians PC Technicians</u> 4 JOB POSTINGS \$13.93 to \$39.07 Hourly Rate	<u>Programming Assistant</u> 0 JOB POSTINGS \$16.48 to \$30.65 Hourly Rate	<u>Network Support Specialist</u> 3 JOB POSTINGS \$16.18 to \$30.65 Hourly Rate	<u>Multimedia Specialist</u> 0 JOB POSTINGS \$13.06 to \$26.26 Hourly Rate
<u>High School or GED</u> 9 JOBS	<u>Technical Assistance Call Center, Service Desk</u> 4 JOB POSTINGS \$10.80 to \$28.57 Hourly Rate	<u>Retail, Technical Assistance</u> 0 JOB POSTINGS \$10.80 to \$28.57 Hourly Rate	<u>Technical Assistance Call Center, Service Desk</u> 3 JOB POSTINGS \$10.80 to \$28.57 Hourly Rate	<u>Intern, Social Media Application Support</u> 1 JOB POSTINGS \$10.80 to \$28.57 Hourly Rate

2019 Q1 Summary

4,784 Total Jobs (all industries) from 423 Companies

147 IT Systems and Support Jobs by 45 Companies

Jobs postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegreestats.org

Additional Career Data at <https://www.kscreenav.gov>



TRANSPORTATION & LOGISTICS CAREER PATHWAY SOUTH CENTRAL KANSAS

January – March 2019

177 TOTAL JOBS POSTINGS	PROCUREMENT & SERVICE	TRANSPORTATION OPERATIONS	WAREHOUSING & DISTRIBUTION
<u>Bachelor Degree</u> (4 years) 9 JOBS	<u>Buyer</u> <u>Logistics Specialists</u> <u>Purchasing Manager</u> <u>Sales Executives</u> 4 JOB POSTINGS \$23.67 TO \$51.31 Hourly Rate	<u>Distribution Center Manager</u> <u>Supervisor Dispatcher</u> <u>Fleet Manager, Flight Instructors</u> <u>Operations Analyst</u> <u>Terminal Manager</u> <u>Traffic Manager</u> 5 JOB POSTINGS \$19.18 TO \$49.70 Hourly Rate	<u>Operation Manager</u> <u>Sales Manager</u> 0 JOB POSTINGS \$19.18 TO \$49.70 Hourly Rate
<u>Associate Degree, Technical Certificate or Credential</u> (1-2 years) 97 JOBS	<u>Procurement Specialist, Procurement Clerk, Procurement Technician</u> 10 JOB POSTINGS \$12.71 TO \$22.00 Hourly Rate	<u>Automotive Technician or Mechanics CDL Tractor – Trailer or Truck Driver, Diesel Mechanics, Pilot, Railroad Conductors</u> 80 JOB POSTINGS \$17.19 TO \$35.35 Hourly Rate	<u>Inventory Supervisor</u> <u>Warehouse Supervisor</u> 7 JOB POSTINGS \$19.18 TO \$49.70 Hourly Rate
<u>High School or GED</u> 71 JOBS	<u>Administrative Assistants</u> <u>Customers Service Representatives</u> <u>Office Assistants</u> <u>Sales Specialists</u> 7 JOB POSTINGS \$7.93 TO \$18.15 Hourly Rate	<u>Airfield Operations Specialists</u> <u>Bus Driver</u> <u>Couriers</u> <u>Delivery Driver</u> <u>Dispatchers</u> <u>Dock Supervisors</u> <u>Operations Clerks</u> 43 JOB POSTINGS \$7.93 TO \$18.15 Hourly Rate	<u>Forklift Driver</u> <u>Order Clerks</u> <u>Shipping and Receiving Clerk</u> <u>Warehouse Clerk</u> 21 JOB POSTINGS \$8.06 TO \$18.51 Hourly Rate

2019 Q1 Summary

4,784 Total Jobs (all industries) from 423 Companies

177 Transportation and Logistics Jobs by 22 Companies

Jobs postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegreestats.org

Additional Career Data at <https://www.kscareernav.gov>



MANUFACTURING CAREER PATHWAY

ADVANCED MANUFACTURING/AEROSPACE

SOUTH CENTRAL KANSAS

JANUARY – MARCH 2019



<u>1,242</u> TOTAL JOBS	PRODUCTION	QUALITY ASSURANCE	MAINTENANCE	ADMINISTRATIVE & CORPORATE
<u>Graduate or Post Graduate</u> (4+ years) <u>13 JOBS</u>	<u>Research and Development Senior Engineer</u> 5 JOB POSTINGS \$23.67 TO \$51.31 Hourly Rate	<u>Research and Development Senior Engineer</u> 4 JOB POSTINGS \$25.54 TO \$69.57 Hourly Rate	<u>Senior Engineer, Robotics Engineer</u> 2 JOB POSTINGS \$25.00 TO \$72.52 Hourly Rate	<u>Attorney Executive (CEO/VP)</u> 2 JOB POSTINGS \$23.67 to \$90+ Hourly Rate
<u>Bachelor Degree</u> (4 years) <u>335 JOBS</u>	<u>Engineer, Plant Manager</u> 116 JOB POSTINGS \$23.67 TO \$51.31 Hourly Rate	<u>Supply Chain Manager, Plant Manager</u> 42 JOB POSTINGS \$21.40 TO \$65.31 Hourly Rate	<u>Operations Manager, Industrial Automation Engineer</u> 22 JOB POSTINGS \$19.18 TO \$49.70 Hourly Rate	<u>Accountant, Analyst, Financial, Human Resources, Marketing, Sales Executive, Supply Chain</u> 155 JOB POSTINGS \$29.47 to \$62.81 Hourly Rate
<u>Associate Degree</u> (2 years) <u>281 JOBS</u>	<u>Production Technician, Junior Engineer, Engineer Technician, Drafter Production, Assembly Lead, Machine Operator, CNC Technician or Programmer, Machinist, Supply Chain, Production Control</u> 153 JOB POSTINGS \$12.13 TO \$29.47 Hourly Rate	<u>Production or Assembly Lead, Quality Technician, Electrical Technician, Inspector, Supply Chain, Production Control</u> 68 JOB POSTINGS \$17.19 TO \$35.35 Hourly Rate	<u>Production Technician, Junior Engineer, Engineer Technician, Automation Technician Industrial Maintenance Technician (non-janitorial)</u> 25 JOB POSTINGS \$16.97 TO \$36.38 Hourly Rate	<u>Accounting Clerk, Contract Assistant, Payroll Clerk, Safety Coordinator</u> 35 JOB POSTINGS \$10.80 to \$23.87 Hourly Rate
<u>Technical Certification, Certificate, Credential</u> (1-2 years) <u>419 JOBS</u>	<u>Advanced Production, Welder, Machine Tending, Material Handling, Forklift Driver</u> 268 JOB POSTINGS \$9.37 TO \$22.55 Hourly Rate	<u>Inventory Planner Quality Assurance Technician</u> 33 JOB POSTINGS \$9.37 TO \$20.09 Hourly Rate	<u>Airframe and Powerplant Mechanic, Maintenance (non-janitorial), Welder</u> 64 JOB POSTINGS \$15.19 TO \$32.17 Hourly Rate	<u>Customer Service, Sales Assistant</u> 54 JOB POSTINGS \$9.90 to \$20.60 Hourly Rate
<u>High School or GED</u> <u>194 JOBS</u>	<u>Production/Assembly, Shipping/Receiving</u> 125 JOB POSTINGS \$8.58 TO \$20.09 Hourly Rate	<u>Inventory Clerk</u> 7 JOB POSTINGS \$7.93 TO \$18.15 Hourly Rate	<u>Janitorial, Light Maintenance (non-janitorial)</u> 30 JOB POSTINGS \$8.06 TO \$18.51 Hourly Rate	<u>Office Clerk, Receptionist, Telephone Operator</u> 32 JOB POSTINGS \$9.63 to \$22.01 Hourly Rate

2019 Q1 Summary

4,784 Total Jobs (all industries) from 423 Companies
1,242 Manufacturing Industry Jobs by 81 Companies

Jobs postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegreestats.org

Additional Career Data at <https://www.kscareernav.gov>



OIL AND GAS CAREER PATHWAY SOUTH CENTRAL KANSAS JANUARY – MARCH 2019

351 TOTAL JOB POSTINGS	Field Positions	Administrative Positions
<u>Bachelor Degree or Above</u> (4 years or more) 87 JOBS	<u>Chemist, Chemical Engineer, Petroleum Engineer, Civil Engineer, Construction Engineer, Geologist, Geophysical Data Technician, Geophysicist</u> 18 JOB POSTINGS \$25.43 to \$90+ Hourly rate	<u>Accountant, Analyst, Energy Attorney, Human Resource Managers, Information Technology, Marketing Manager, Sales Executive, Supply Chain Manager</u> 69 JOB POSTINGS \$18.84 to \$90+ Hourly rate
<u>Associate Degree</u> (2 years) 76 JOBS	<u>Chemical Technician, Corrosion Technician, Mechanical Technician, Industrial Controls Technician, Inspector, Instrumentation Technician, Radiographer, Welder</u> 57 JOB POSTINGS \$10.02 to \$48.82 Hourly rate	<u>Accounting Clerk, Contract Assistant, Payroll Clerk, Real Estate Agent, Safety Coordinator</u> 19 JOB POSTINGS \$10.47 to \$23.11 Hourly rate
<u>Technical Certification, Certificate or Credential</u> (1-2 Years) 86 JOBS	<u>CDL Driver, Production Technician Equipment Operator, Welding Technician</u> 62 JOB POSTINGS \$9.64 to \$29.42 Hourly rate	<u>Sales Assistant, Real Estate Broker</u> 24 JOB POSTINGS \$9.30 to \$52.17 Hourly rate
<u>High School/GED</u> 101 JOBS	<u>Driver (non-CDL), Production Laborer, Production or Refinery Technician, Pump Operator, Radio Operator, Roustabout</u> 75 JOB POSTINGS \$8.46 to \$37.11 Hourly rate	<u>Office Clerk, Receptionist</u> 27 JOB POSTINGS \$8.60 to \$19.18 Hourly rate

2019 Q1 Summary

4,784 Total Jobs (all industries) from 423 Companies

351 Oil and Gas Jobs by 34 Companies

Job postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegreestats.org

Additional Career Data at <https://www.kscareernav.gov>

The goal of the Workforce Alliance Local Workforce Development Board is to leverage resources and align services to increase the community impact of the annual Federal allocation from WIOA. At the direction of the LWDB, staff and Workforce Center partners seek opportunities to secure grants and collaborate on training projects to bring more funding to the region. The result is job seekers in Local Area IV have access to a number of different employment and training programs.

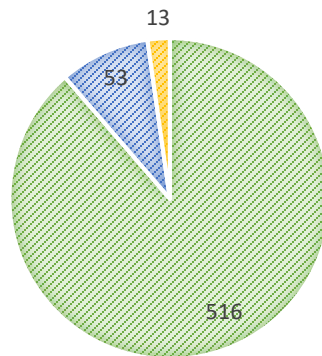
Below are graphs reporting current statistics by sectors, training providers, occupations, leveraged funds, and expended funds for training programs administered through the Workforce Centers of South Central Kansas which include:

- WIOA Adult
- WIOA Dislocated Worker
- WIOA Youth
- Kansas Health Professions Opportunity Project (KHPOP)
- Disability Employment Initiative (DEI)
- Generating Opportunities to Attain Lifelong Success (GOALS)
- Pell Grants
- Trade Adjustment Assistance (TAA)
- Kansas Advanced Manufacturing Program (KAMP)
- United Way Healthcare

Graphs include active, completed, and participants waiting to begin training by demand occupations.

TRAINING STATISTICS 03/2019

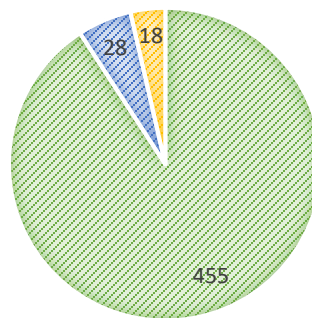
■ Active, In Training ■ Completed Last Quarter 10/18-12/18 ■ Waiting to Begin



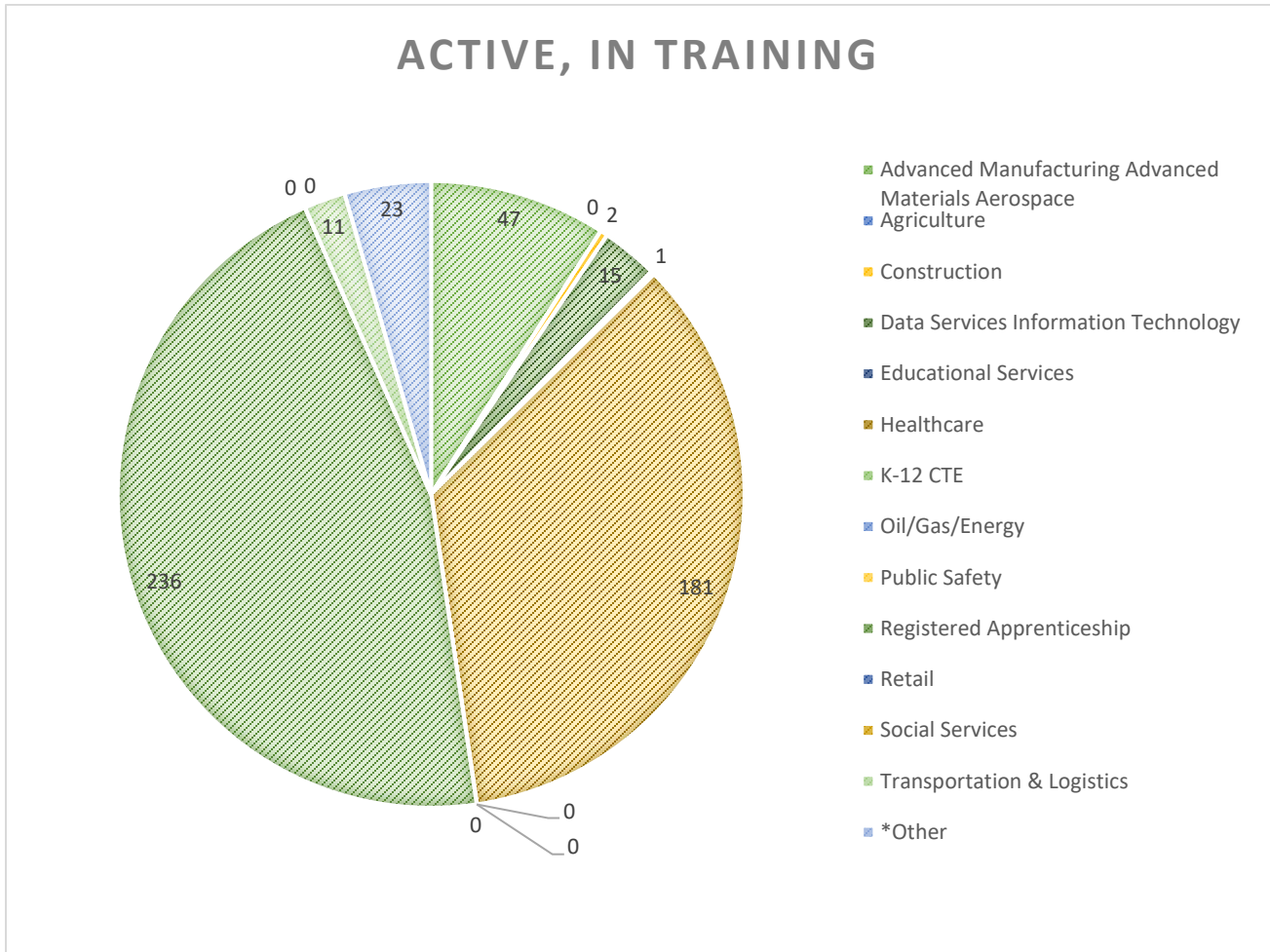
Training Statistics March 2019	
Active, In Training	516
Completed Last Quarter (10/2018 through 12/2018)	53
Waiting to Begin	13

TRAINING STATISTICS 10/2018

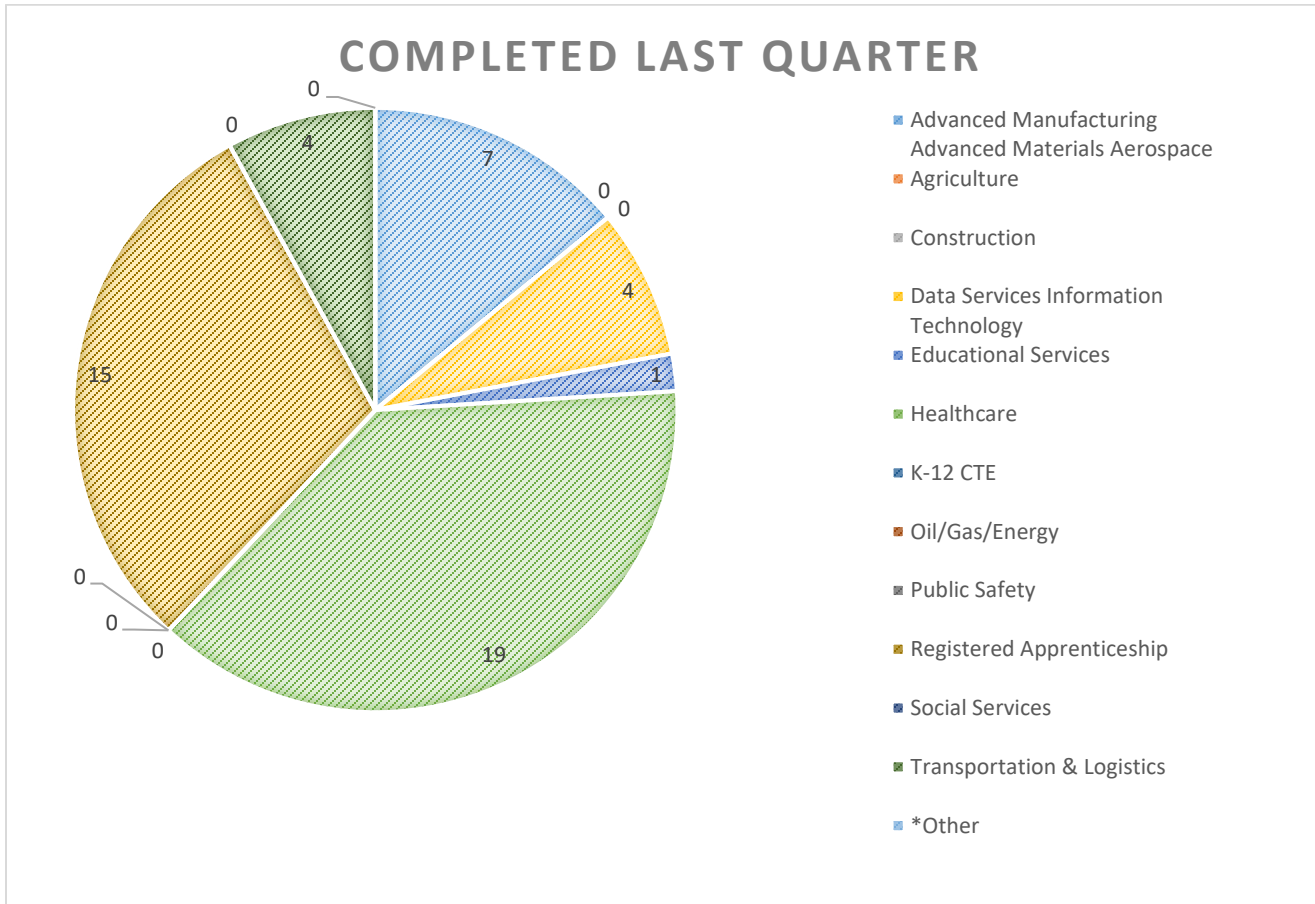
■ Active, In Training ■ Completed Last Quarter 7/18-9/18 ■ Waiting to Begin



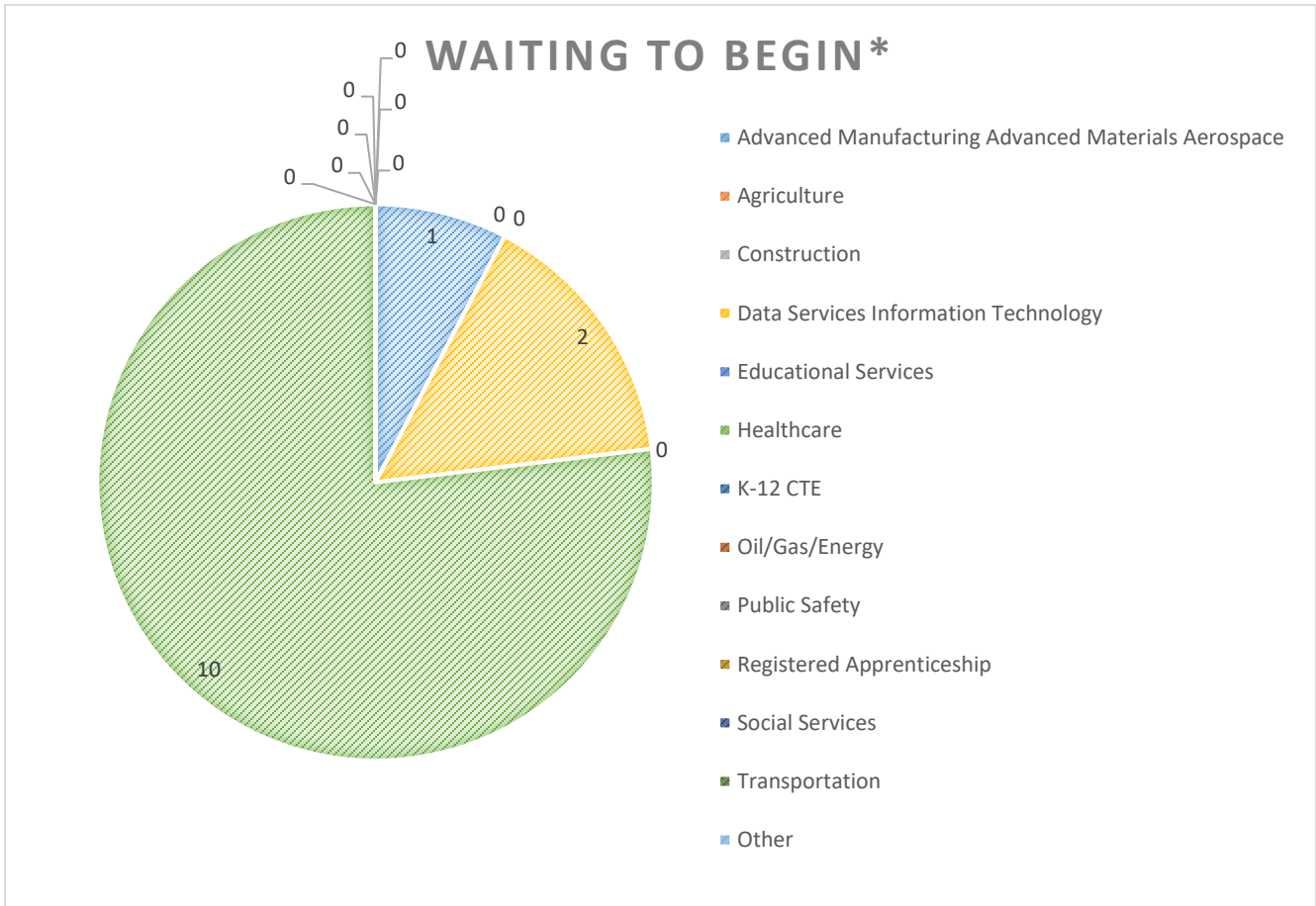
Training Statistics October 2018	
Active, In Training	455
Completed Last Quarter (7/2018 through 9/2018)	28
Waiting to Begin	18



Active, In Training	
Advanced Manufacturing, Advanced Materials, Aerospace	47
Agriculture	0
Construction	2
Data Services Information Technology	15
Educational Services	1
Healthcare	181
K-12 CTE	0
Oil, Gas, Energy	0
Public Safety	0
Registered Apprenticeship	236
Retail	0
Social Services	0
Transportation & Logistics	11
Other	23
Total	516

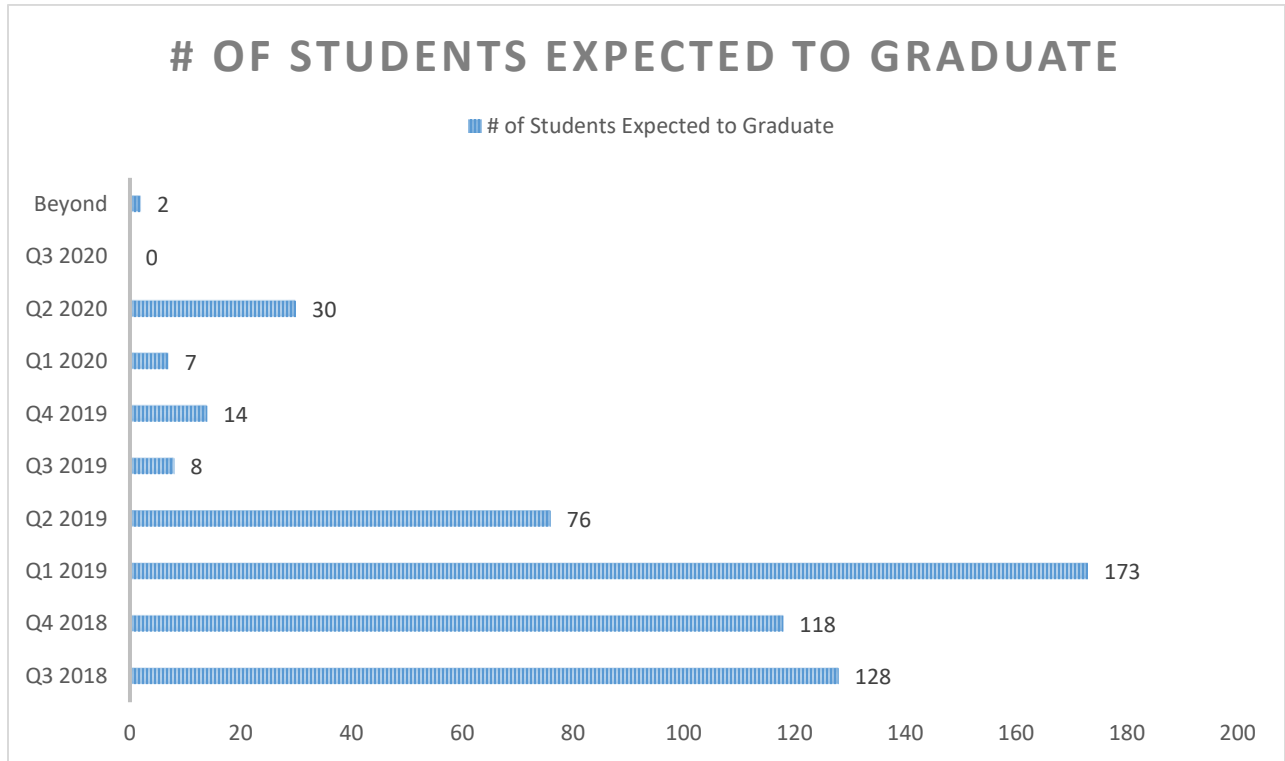


Completed Last Quarter	
Advanced Manufacturing, Advanced Materials, Aerospace	10
Agriculture	0
Construction	0
Data Services Information Technology	4
Educational Services	1
Healthcare	19
K-12 CTE	0
Oil, Gas, Energy	0
Public Safety	0
Registered Apprenticeship	15
Social Services	0
Transportation & Logistics	4
*Other	0
Total	53

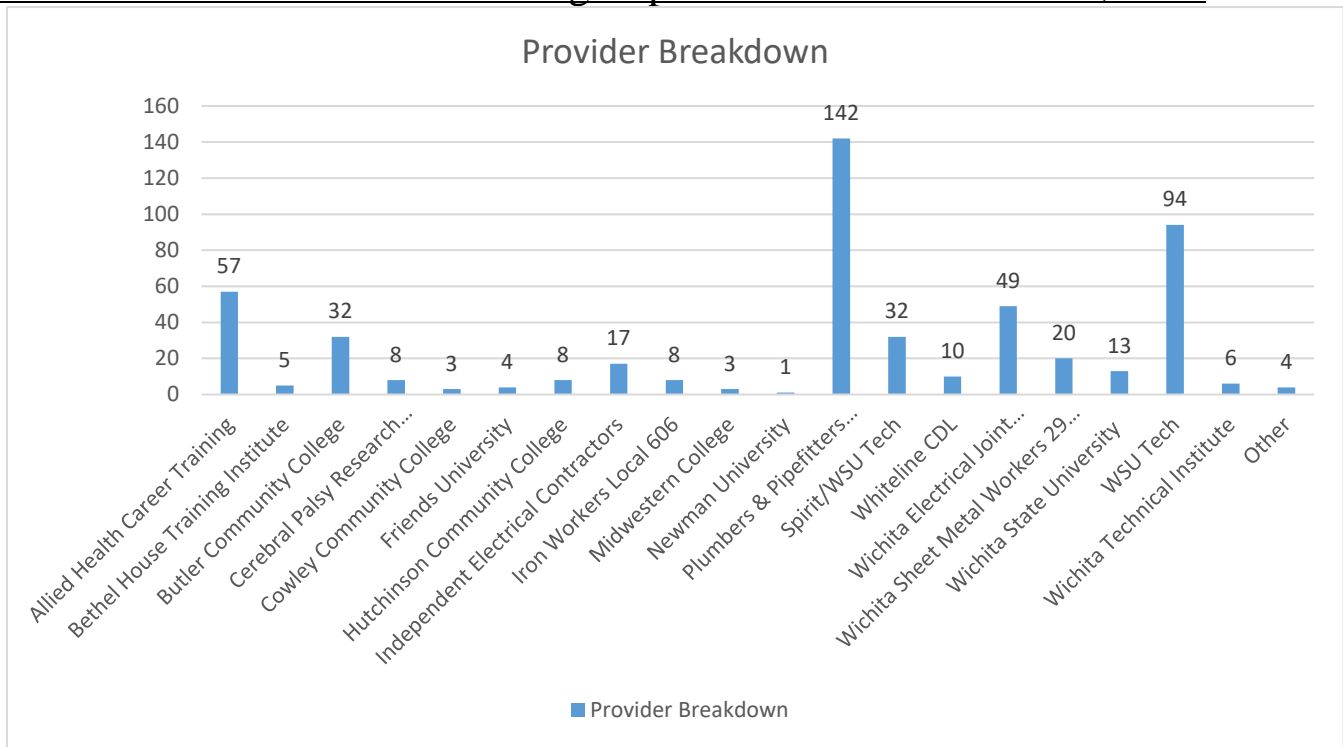


Waiting to Begin	
Advanced Manufacturing, Advanced Materials, Aerospace	1
Agriculture	0
Construction	0
Data Services, Information Technology	2
Educational Services	0
Healthcare	10
K-12 CTE	0
Oil, Gas, Energy	0
Public Safety	0
Registered Apprenticeship	0
Social Services	0
Transportation	0
Other	0
Total	13

*Eligibility has been determined for funding support; participants are waiting on training program to begin (scheduled to start within the next 90 days).



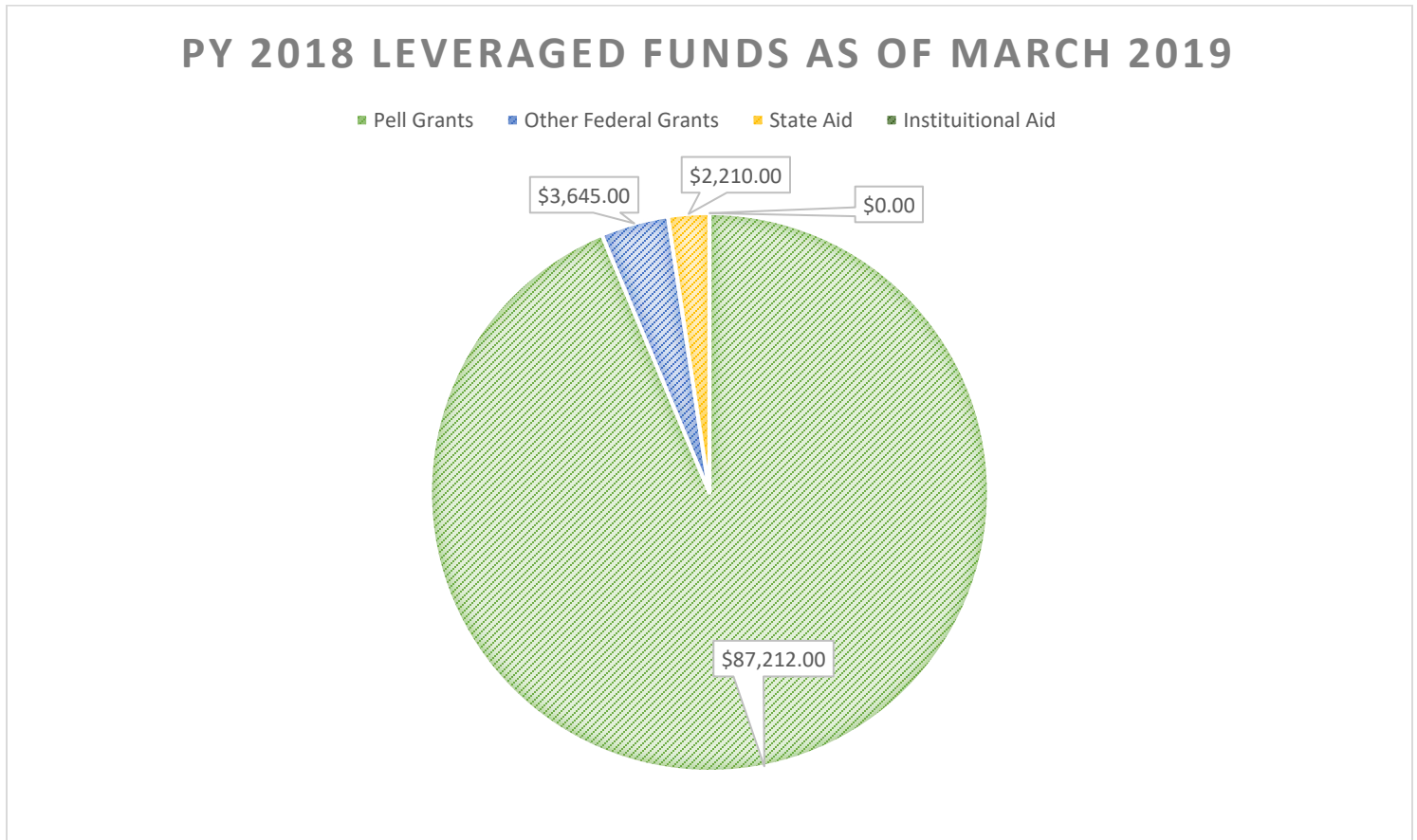
	Q3 2018	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Beyond
Number of Students Expected to Graduate	205	12	173	76	8	14	7	30	0	2



Participants Per Provider	
Allied Health Career Training	57
Bethel House Training Institute	5
Butler Community College	32
Cerebral Palsy Research Foundation of Kansas	8
Cowley Community College	3
Friends University	4
Hutchinson Community College	8
Independent Electrical Contractors	17
Iron Worker Local 606	8
Midwestern College	3
Newman University	1
Plumbers & Pipefitters Apprenticeship Training of Kansas	142
Spirit AeroSystems/WSU Tech	32
Whiteline CDL	10
Wichita Electrical Joint Apprenticeship Training Council	49
Wichita Sheet Metal Workers 29 JATC	20
Wichita State University	13
WSU Tech	94
Wichita Technical Institute	6
Other	4
Total	516

Leveraged Funds

A total of \$93,067.00 has been leveraged in Local Area IV so far in Program Year 2018 by KHPOP and WIOA participants. The breakdown of the information is as follows:

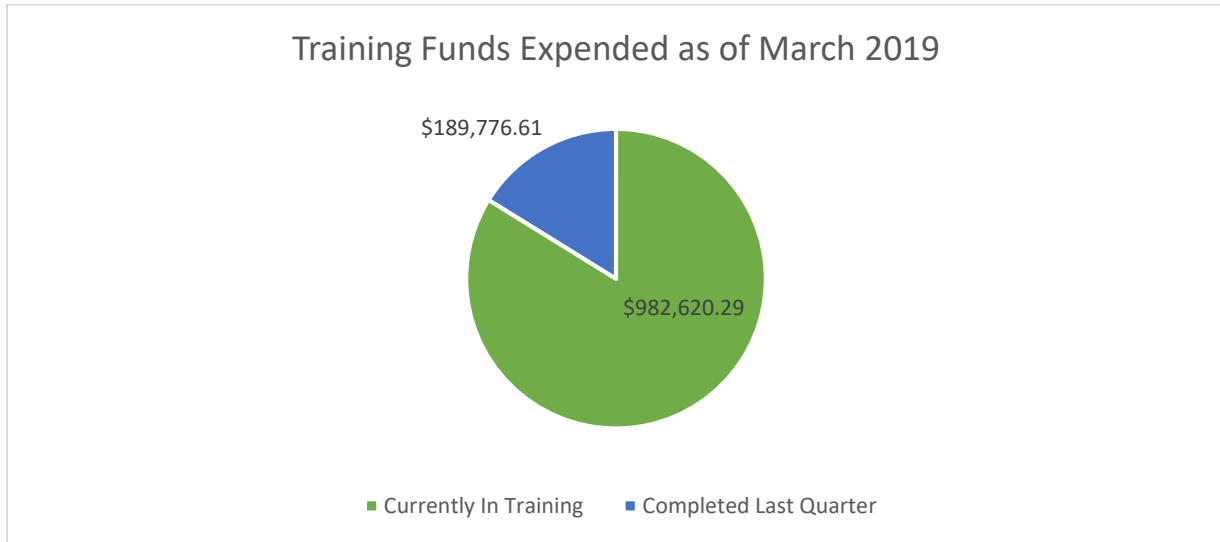


Program Year Leveraged Funds to Date				
Pell Grants	Other Federal Grants	State Aid	Institutional Aid	Total Assistance
\$87,212.00	\$3,645.00	\$2,210.00	\$0.00	\$93,067.00

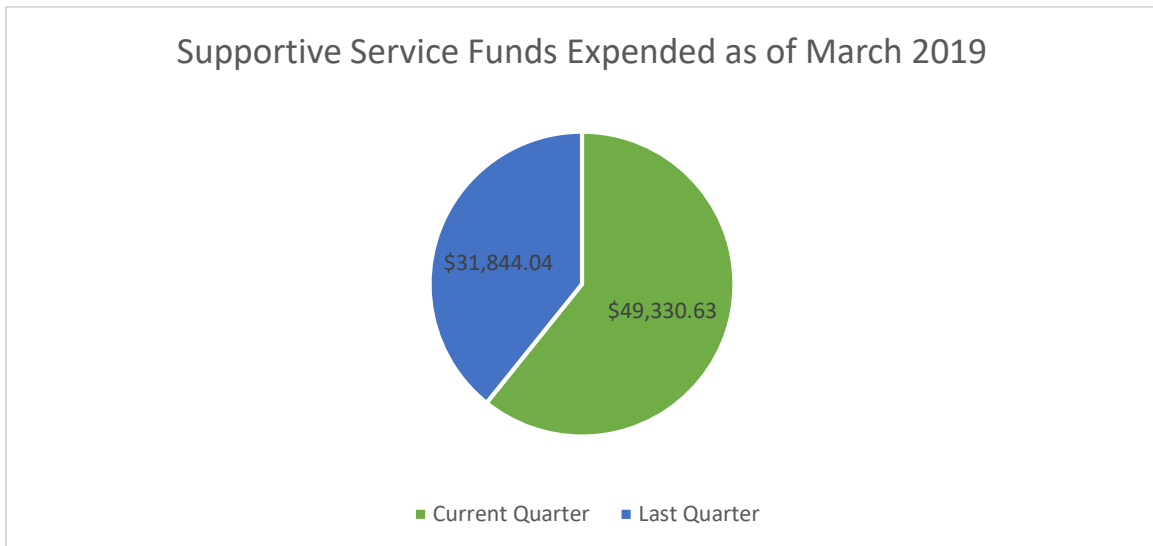
*Participants are co-enrolled in WIOA and are leveraging training funds from different funding streams and resources such as Pell Grants

Funds Expended on Training

A total of \$1,172,396.90 in training dollars has been expended on customers currently in training and those who completed in the last quarter. A total of \$81,174.67 in supportive service dollars has been expended on training customer in the previous and current quarter. The breakdown of the information is as follows:



Funds Expended on Training		
	Currently in Training	Completed Last Quarter
Training Funds	\$982,620.29	\$189,776.61



Funds Expended on Supportive Services		
	Current Quarter	Last Quarter
Supportive Service Funds	\$49,330.63	\$31,844.04

June 12, 2019

Submitted By: Keith Lawing

Item

Workforce Innovation and Opportunity Act (WIOA) Performance

BackgroundWIOA Adult, Dislocated Worker, and Youth (PY18)

Local Area IV is looking fairly good for annual PY18 performance and is very close with overall State performance. Local Area IV is projected to meet the goal on 5 measures, exceed the goal on 4 measures, and not meet the sanction level on 2 measures. The two measures Local Area IV is projected to not meet are the Adult Median Earnings and the Youth Credential Attainment measures. The State is projected to meet the goal for 4 measures, exceed the goal on 5 measures, and not meet the sanction level on 2 measures. The measures the State is not meeting the sanction level on are the same as Local Area IV.

Analysis

Staff is in the process of analyzing youth operations in light of consistent subpar performance due to the emphasis under WIOA of serving out of school youth. It is noted other Local Areas have better performance measures and those models are being reviewed. If staff feels modifications to the operation of the WIOA Youth Program in Local Area IV would improve performance, recommendations will be presented to the Executive Committee for consideration.

Wagner Peyser (PY18)

Local Area IV is projected to exceed the goal for all three measures in the fourth quarter.

Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)

Recommended Action

Receive and file.

**WIOA Programs
Program Year 2018
Performance Report of LA IV
as of 06/03/2019**

Adult	Goal Sanction	PY18 1st Qtr July 18 - Sept 18			PY18 2nd Qtr Oct 18 - Dec 18			PY18 3rd Qtr Jan 19 - Mar 19			PY18 4th Qtr Apr 19 - June 19			PY18 Annual Report July 18 - June 19			PY18 State / Annual Report July 18 - June 19			*Reporting Period													
		Employment Rate (2nd Qtr. after Exit)	Employment Rate (4th Qtr. after Exit)	Earnings (Median Earnings 2nd Qtr. after Exit)	Credential Attainment (Within 4 Qtrs. after Exit)	Measurable Skills Gain (Real Time Measure)	Employment Rate (2nd Qtr. after Exit)	Employment Rate (4th Qtr. after Exit)	Earnings (Median Earnings 2nd Qtr. after Exit)	Credential Attainment (Within 4 Qtrs. after Exit)	Measurable Skills Gain (Real Time Measure)	Employment Rate (2nd Qtr. after Exit)	Employment Rate (4th Qtr. after Exit)	Earnings (Median Earnings 2nd Qtr. after Exit)	Credential Attainment (Within 4 Qtrs. after Exit)	Measurable Skills Gain (Real Time Measure)	Adult	Youth	State	Adult	Youth	State	4th Qtr= 04/01/18 to 06/30/18	Annual= 07/01/17 to 06/30/18	4th Qtr= 10/01/17 to 12/31/17	Annual= 01/01/17 to 12/31/17	4th Qtr= 04/01/18 to 06/30/18	Annual= 07/01/17 to 06/30/18	4th Qtr= 10/01/17 to 12/31/17	Annual= 01/01/17 to 12/31/17			
	78.7%	78.62	75.90	148	216	214	284	876	1999	75.83	74.17	876	1999	75.83	74.17	876	1999	75.83	74.17	876	1999	75.83	74.17	876	1999	75.83	74.17	876	1999	75.83	74.17	876	1999
	70.83%	69.52	74.07	270	187	276	196	957	2820	74.40	72.41	957	2820	74.40	72.41	957	2820	74.40	72.41	957	2820	74.40	72.41	957	2820	74.40	72.41	957	2820	74.40	72.41	957	2820
	\$6,225.00	\$4,494.00	\$5,313.25	N/A	N/A	\$4,932.46	N/A	\$4,897.59	N/A	\$5,504.55	\$4,897.59	N/A	N/A	\$5,504.55	\$4,897.59	N/A	N/A	\$5,504.55	\$4,897.59	N/A	N/A	\$5,504.55	\$4,897.59	N/A	N/A	\$5,504.55	\$4,897.59	N/A	N/A	\$5,504.55	\$4,897.59	N/A	N/A
	67.4%	75.00	78.79	26	3	9	0	38	407	70.17	76.00	38	407	70.17	76.00	38	407	70.17	76.00	38	407	70.17	76.00	38	407	70.17	76.00	38	407	70.17	76.00	38	407
	N/A	0.00	31.58	19	0	3	2	18	282	31.19	36.73	18	282	31.19	36.73	18	282	31.19	36.73	18	282	31.19	36.73	18	282	31.19	36.73	18	282	31.19	36.73	18	282
	N/A	0.00	0.00	12	21	13	10	25	139	50.36	64.00	10	139	50.36	64.00	10	139	50.36	64.00	10	139	50.36	64.00	10	139	50.36	64.00	10	139	50.36	64.00	10	139

Dislocated Workers	Employment Rate (2nd Qtr. after Exit)	Employment Rate (4th Qtr. after Exit)	Earnings (Median Earnings 2nd Qtr. after Exit)	Credential Attainment (Within 4 Qtrs. after Exit)	Measurable Skills Gain (Real Time Measure)	Adult	Youth	State	Adult	Youth	State	4th Qtr= 04/01/18 to 06/30/18	Annual= 07/01/17 to 06/30/18	4th Qtr= 10/01/17 to 12/31/17	Annual= 01/01/17 to 12/31/17	4th Qtr= 04/01/18 to 06/30/18	Annual= 07/01/17 to 06/30/18	4th Qtr= 10/01/17 to 12/31/17	Annual= 01/01/17 to 12/31/17	4th Qtr= 04/01/18 to 06/30/18	Annual= 07/01/17 to 06/30/18	4th Qtr= 10/01/17 to 12/31/17	Annual= 01/01/17 to 12/31/17		
	81.7%	75.68	84.62	33	28	27	18	106	265	82.81	80.92	106	265	82.81	80.92	106	265	82.81	80.92	106	265	82.81	80.92	106	265
	73.53%	67.27	77.36	41	37	30	29	137	347	79.22	74.46	137	347	79.22	74.46	137	347	79.22	74.46	137	347	79.22	74.46	137	347
	80.2%	67.27	77.36	53	55	37	39	184	438	79.22	74.46	184	438	79.22	74.46	184	438	79.22	74.46	184	438	79.22	74.46	184	438
	72.18%	67.27	77.36	53	55	37	39	184	438	79.22	74.46	184	438	79.22	74.46	184	438	79.22	74.46	184	438	79.22	74.46	184	438
	\$9,084.00	\$9,270.73	\$10,506.09	N/A	N/A	\$9,582.23	N/A	\$12,731.02	N/A	\$10,027.21	\$10,554.30	N/A	N/A	\$10,027.21	\$10,554.30	N/A	N/A	\$10,027.21	\$10,554.30	N/A	N/A	\$10,027.21	\$10,554.30	N/A	N/A
	\$7,275.60	69.00	66.67	4	6	10	5	27	118	83.69	77.78	27	118	83.69	77.78	27	118	83.69	77.78	27	118	83.69	77.78	27	118
	62.10%	100.00	66.67	6	6	10	5	27	141	83.69	77.78	27	141	83.69	77.78	27	141	83.69	77.78	27	141	83.69	77.78	27	141
	N/A	0.00	0.00	0	0	4	0	16	70	50.36	64.00	16	70	50.36	64.00	16	70	50.36	64.00	16	70	50.36	64.00	16	70
	N/A	0.00	0.00	12	21	13	10	25	139	50.36	64.00	10	139	50.36	64.00	10	139	50.36	64.00	10	139	50.36	64.00	10	139

Education and Employment Rate (2nd Qtr. after Exit)	Employment Rate (4th Qtr. after Exit)	Earnings (Median Earnings 2nd Qtr. after Exit)	Credential Attainment (Within 4 Qtrs. after Exit)	Measurable Skills Gain (Real Time Measure)	Adult	Youth	State	Adult	Youth	State	4th Qtr= 04/01/18 to 06/30/18	Annual= 07/01/17 to 06/30/18	4th Qtr= 10/01/17 to 12/31/17	Annual= 01/01/17 to 12/31/17	4th Qtr= 04/01/18 to 06/30/18	Annual= 07/01/17 to 06/30/18	4th Qtr= 10/01/17 to 12/31/17	Annual= 01/01/17 to 12/31/17							
72.6%	75.00	75.00	18	18	12	15	63	322	74.02	74.12	63	322	74.02	74.12	63	322	74.02	74.12	63	322	74.02	74.12	63	322	
65.34%	67.4%	57.58	19	33	17	24	85	435	73.64	66.09	85	435	73.64	66.09	85	435	73.64	66.09	85	435	73.64	66.09	85	435	
60.66%	60.66%	57.58	33	33	24	24	115	478	73.64	66.09	115	478	73.64	66.09	115	478	73.64	66.09	115	478	73.64	66.09	115	478	
N/A	\$2,782.80	\$2,782.80	N/A	\$3,974.85	N/A	1830.71	N/A	\$2,282.49	N/A	\$3,314.70	\$2,282.49	N/A	N/A	\$3,314.70	\$2,282.49	N/A	N/A	\$3,314.70	\$2,282.49	N/A	N/A	\$3,314.70	\$2,282.49	N/A	N/A
63.3%	21.74	23.08	5	23	6	6	23	164	52.23	28.05	6	164	52.23	28.05	6	164	52.23	28.05	6	164	52.23	28.05	6	164	
56.97%	21.74	23.08	23	23	17	16	82	314	52.23	28.05	16	314	52.23	28.05	16	314	52.23	28.05	16	314	52.23	28.05	16	314	
N/A	7.89	0.00	6	76	10	42	36	137	34.77	52.17	36	137	34.77	52.17	36	137	34.77	52.17	36	137	34.77	52.17	36	137	
N/A	7.89	0.00	38	0.00	40	42	69	394	34.77	52.17	42	394	34.77	52.17	42	394	34.77	52.17	42	394	34.77	52.17	42	394	

Summary LA IV	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	1	2	1	1	2	2	1	3	1	1	2	1
Met Sanction	2	1	2	2	2	2	2	1	2	2	1	1
Did Not Meet Sanction	1	1	2	1	1	1	1	1	1	2	1	1

Summary Annual LA IV / State	Program to Date		
	Adult	Youth	State
Met Goal	1	1	6
Met Sanction	2	1	3
Did Not Meet Sanction	1	1	2

The KS Dept. of Commerce accesses confidential data to obtain additional wage info; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

*** No data showing in the quarter yet even though it is within the current reporting period.

* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

A full year of data will not be available for Employment Rate (4th Qtr.) and Credential Rate until the 2nd Qtr. of PY2018

**WIOA Programs
Program Year 2018
4th Quarter Performance Report
Comparison of Local Areas as of 06/03/2019**

Adults	Report Period*	Goal	LA IV South Central Kansas 6 Counties	LA I Western Kansas 62 Counties	LA II North East Kansas 17 Counties	LA III Kansas City Area 3 Counties	LA V South East Kansas 17 Counties	State
		Sanction						
Employment Rate (2nd Qtr. after Exit)	04/01/18 to 06/30/18	78.7% 70.83%	72.45	88.64	66.07	69.00	66.41	70.89
Employment Rate (4th Qtr. after Exit)	10/01/17 to 12/31/17	76.6% 68.94%	71.43	75.00	81.08	64.85	74.58	71.29
Earnings (Median Earnings 2nd Qtr. after Exit)	04/01/18 to 06/30/18	\$6,225.00 \$5,602.50	\$4,830.95	\$6,333.34	\$8,312.42	\$6,382.87	\$5,585.87	\$5,612.84
Credential Attainment (Within 4 Qtrs. after Exit)	10/01/17 to 12/31/17	67.4% 60.66%	0.00	76.19	77.94	78.95	56.25	71.33
Measurable Skills Gain (Real Time Measure)	04/01/19 to 06/30/19	N/A N/A	6.90	11.45	0.00	9.09	5.49	7.08

Dislocated Workers

Employment Rate (2nd Qtr. after Exit)	04/01/18 to 06/30/18	81.7% 73.53%	85.71	94.44	^^^	64.52	80.00	78.75
Employment Rate (4th Qtr. after Exit)	10/01/17 to 12/31/17	80.2% 72.18%	74.36	92.31	100.00	55.00	60.00	72.15
Earnings (Median Earnings 2nd Qtr. after Exit)	04/01/18 to 06/30/18	\$8,084.00 \$7,275.60	\$12,731.02	\$9,485.27	^^^	\$9,278.22	\$7,721.29	\$10,027.23
Credential Attainment (Within 4 Qtrs. after Exit)	10/01/17 to 12/31/17	69.0% 62.10%	40.00	75.00	100.00	100.00	75.00	81.48
Measurable Skills Gain (Real Time Measure)	04/01/19 to 06/30/19	N/A N/A	0.00	17.86	0.00	20.69	0.00	14.86

Youth

Education and Employment Rate (2nd Qtr. after Exit)	04/01/18 to 06/30/18	72.6% 65.34%	78.95	88.46	65.52	69.57	47.37	70.69
Education and Employment Rate (4th Qtr. after Exit)	10/01/17 to 12/31/17	67.4% 60.66%	62.50	86.67	56.25	84.62	66.67	72.28
Earnings (Median Earnings 2nd Qtr. after Exit)	04/01/18 to 06/30/18	N/A N/A	\$1,830.71	\$4,332.96	\$2,588.45	\$2,549.30	\$3,841.09	\$2,975.85
Credential Attainment (Within 4 Qtrs. after Exit)	10/01/17 to 12/31/17	63.3% 56.97%	37.50	59.09	50.00	75.00	71.43	54.10
Measurable Skills Gain (Real Time Measure)	04/01/19 to 06/30/19	N/A N/A	14.29	18.33	11.59	2.50	12.20	12.30

Quarterly Summary - All 5 Local Areas / State

	LA IV			LA I			LA II		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	2	2	1	3	4	2	3	2	
Met Sanction	2	1	1	1		1			1
Did Not Meet Sanction	2	1	1				1		2

	LA III			LA V			State		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	2	2	2		1	1	1	2	1
Met Sanction			1	1	2	1	3	1	1
Did Not Meet Sanction	2	2		3	1	1		1	1

The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met,exceeded, or was below the goal or sanction level.

^^^ No data showing in the quarter yet even though it is within the current reporting period.

* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**Wagner-Peyser
Program Year 2018
Performance Report of LAIV
as of 06/03/2019**

Job Service	Goal		PY18 1st Qtr July 18 - Sept 18		PY18 2nd Qtr Oct 18 - Dec 18		PY18 3rd Qtr Jan 19 - Mar 19		PY18 4th Qtr Apr 19 - June 19		*Reporting Period
	Sanction										
Employment Rate (2nd Qtr. after Exit)	67.9%		3047	2243	2203	1877	4th Qtr= 04/01/18 to 06/30/18				
Employment Rate (4th Qtr. after Exit)	61.11%	76.02%	4008	3023	2874	2721	Annual= 07/01/17 to 06/30/18				
Earnings (Median Earnings 2nd Qtr. after Exit)	68.2%		2254	2208	3022	2145	4th Qtr= 10/01/17 to 12/31/17				
	61.38%	72.38%	3114	3101	4008	3036	Annual= 01/01/17 to 12/31/17				
	\$4,701.00	\$5,525.47	N/A	N/A	N/A	N/A	4th Qtr= 04/01/18 to 06/30/18				
	\$4,230.90	\$5,386.19	N/A	N/A	N/A	N/A	Annual= 07/01/17 to 06/30/18				

Wagner-Peyser	Goal		PY18 Annual Report July 18 - June 19		PY18 State / Annual Report July 18 - June 19		*Reporting Period	
	Sanction							
Employment Rate (2nd Qtr. after Exit)	67.9%		9454	21032	21032	21032	4th Qtr= 04/01/18 to 06/30/18	
Employment Rate (4th Qtr. after Exit)	61.11%	74.24%	12734	29713	29713	29713	Annual= 07/01/17 to 06/30/18	
Earnings (Median Earnings 2nd Qtr. after Exit)	68.2%		9736	22787	22787	22787	4th Qtr= 10/01/17 to 12/31/17	
	61.38%	72.51%	13427	32983	32983	32983	Annual= 01/01/17 to 12/31/17	
	\$4,701.00	\$5,724.63	N/A	N/A	N/A	N/A	4th Qtr= 04/01/18 to 06/30/18	
	\$4,230.90	\$5,480.58	N/A	N/A	N/A	N/A	Annual= 07/01/17 to 06/30/18	

Summary LA IV	Quarterly Local Area IV			
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
Met Goal	3	3	3	3
Met Sanction				
Did Not Meet Sanction				

Summary Annual LA IV / State	Program to Date	
	LAIV	State
Met Goal	3	3
Met Sanction		
Did Not Meet Sanction		

***** The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level

* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

A full year of data will not be available for Employment Rate (4th Qtr.) until the 2nd Qtr. of PY2018

Local Workforce Development Board (LWDB)
Executive Committee Meeting Minutes
April 10, 2019 – 11:30 AM

1. Welcome and Introductions

Gabe Schlickau welcomed Committee Members called the meeting to order. Laura Rainwater was introduced as the Workforce Alliance's new Director of Administrative Services and Executive Director for the Regional Economic Area Partnership (REAP).

2. National Association of Workforce Boards (NAWB) Forum

LWDB Members Gabe Schlickau, Jennifer Hughes, Kathy Jewett and Michele Gifford attended the NAWB Forum in Washington D.C. in March and they reported to the Committee and staff about their experience and takeaways. Attendance was up greatly from previous years. All agreed the highlight of the event was Nick Pinchuk, Chairman and CEO of Snap-on Tools who provided an excellent presentation and Kathy Jewett will share the link to the video NAWB filmed with all when released. Other videos and presentations from the Forum will be available for download on the NAWB website. All appreciated the networking opportunities, information presented and the visits with Representative Estes' office and with Senators Roberts' and Moran's offices.

3. Annual A-133 Audit of FY17

The Workforce Alliance (WA) received the A-133 Audit from Wipfli was presented to the Committee. The audit report has no findings and has been filed with the appropriate organizations. The Committee recognized Chad Pettera and his staff and thanked him for these outcomes.
Report was received and filed.

4. One-Stop Operator Report

The WA contracts with Eckerd Connects for One-Stop operator services. Tisha Cannizzo with Eckerd Connects provides regular updates to the Committee and LWDB members on actions taken to meet the roles and responsibilities of the contract. For May, participation in the monthly partner collaboration meetings and 5th Friday breakfast event have increased. The 5th Friday breakfast on March 29 featured a panel on providing hope to previously incarcerated individuals. The distribution list of community partners continues to grow. A comprehensive training program is being developed with a team of staff that is ongoing and will be continually updated to train new and existing staff. Mayor Longwell requested that Tisha add the names of partners organizations to the report in the future and provide him with an electronic list for his use in sharing information with community businesses like Koch. He also expressed his opinion that the WA should be involved in a new behavioral health and addictions group led by the Sedgwick County Sheriff's office and the Wichita Police Chief.
Report was received, filed and attached to the minutes.

5. Workforce Innovation and Opportunity Act (WIOA) Internal Monitoring Reports

The WA has always had an ongoing internal review of its programs at the staff level. Staff has recently implemented monitoring operations to formalize those reports and findings and share them with the Performance and Operations Committee (POP) and with the Executive Committee. The intent is for POP to review those reports and make recommendations to staff and pass those on to the Executive Committee and LWDB for future review and recommendations. The Monitoring Team has a schedule for 2019 and will look at different programs and operations throughout the year. Chad Pettera, WA CFO/COO reviewed reports to date for Career Center File Monitoring, WIOA Youth Program

Monitoring and Kansas Health Professional Opportunity Program (KHPOP). Most the actions taken to address areas of concern are related to additional training opportunities that have been provided to staff.

Staff requested that Committee members provide oversight and recommendations to staff.

6. Kansas Department of Commerce Monitoring Report

The Kansas Department of Commerce (KDC) carried out monitoring the governance of the Workforce Alliance in late 2018; the report resulted in 17 findings. Most of the findings were in regard to the bylaws, local government representation on the Chief Elected Officials Board (CEOB), local government Chief Elected Officials Agreement, designations, statutorily required duties and internal controls. Staff did additional research and consulted with WA legal advisors and KDC officials and prepared a formal response to the report to dispute most of the findings especially those related to the bylaws and governance structure of the WA. The response was sent to KDC and this topic was discussed at the February 13 LWDB Executive Committee meeting.

A response was received from KDC and shared with the Committee. No further action from the WA is required and it appears the situation is resolved such that the current governing model and bylaws do not need to be modified. As no corrective action was imposed, the WA received its re-certification.

WA staff recognizes that changes are required to the Chief Elected Officials Board (CEOB) agreement and operations. Councils of local governments like REAP, WAMPO and the Sedgwick County Association of Cities are not allowed to be voting members of the CEOB. Each municipality in Local Area IV will need to be notified and invited to be part of the CEOB by accepting some financial liability in the event of a disallowed cost of misspent WIOA funds just as County governments are obligated under WIOA to share financial liability for funding. Staff are initiating this process.

Staff are also evaluating the release of a Request for Proposal for third party program monitoring to strengthen internal controls and oversight.

Staff suggests an invitation be sent to Secretary David Toland for him to meet with the LWDB Executive Committee in order to achieve a better understanding of the role of the LWDB and the operating philosophy of the WA.

Report was received and filed.

7. 2019 Jobs FORE Youth Golf Tournament Update

The Jobs FORE Youth Golf Tournament is held every year to raise additional funds to help support the WA Youth Employment Project (YEP). This year's tournament presented by Meritrust Credit Union is scheduled for Thursday, April 25, 2019 at Hidden Lakes Golf Course in Derby. Last year's tournament raised of over \$18,000. \$250 Hole Sponsors are still needed.

8. Consent Agenda and Committee Reports

Minutes from the February 13, 2019 meeting, revised LWDB Conflict of Interest form, Workforce Center Operations Update for March, PY18 Budget Report, WIOA program performance reports and on-the-job training contracts for Starkey, Inc. and Hi-Tech Interiors were presented to the Committee for review and/or approval.

Mayor Jeff Longwell (Michele Gifford) moved to approve the Consent Agenda as presented. Motion adopted.

9. Other Business

- The April 24th LWDB meeting time will change to 9:45 so that Representative Ron Estes can visit with the board during his visit.
- The Regional Economic Area Partnership (REAP) in partnership with Kansas Farm Bureau will host a regional convening highlighting agricultural issues in South Central Kansas on Thursday, April 18th at Exploration Place. The event is sponsored by Cargill and Representatives Estes and Marshall will speak.
- The NAWB Board of Directors will have their 3rd quarter meeting July 16th through 18th in Wichita. Events with Spirit and WSU Tech are planned.

10. Adjourn (12:48)

LWDB Executive Committee Members

Gabe Schlickau, Chair
Jennifer Hughes, Vice Chair via phone
Rod Blackburn via phone
Michele Gifford
Kathy Jewett
Mayor Jeff Longwell

Staff/Guests

Keith Lawing
Peter Bodyk, LWDB One-Stop Advisory Council
Tisha Cannizzo
Amanda Duncan
Shirley Lindhorst
George Marko
Chad Pettera
Laura Rainwater

Item

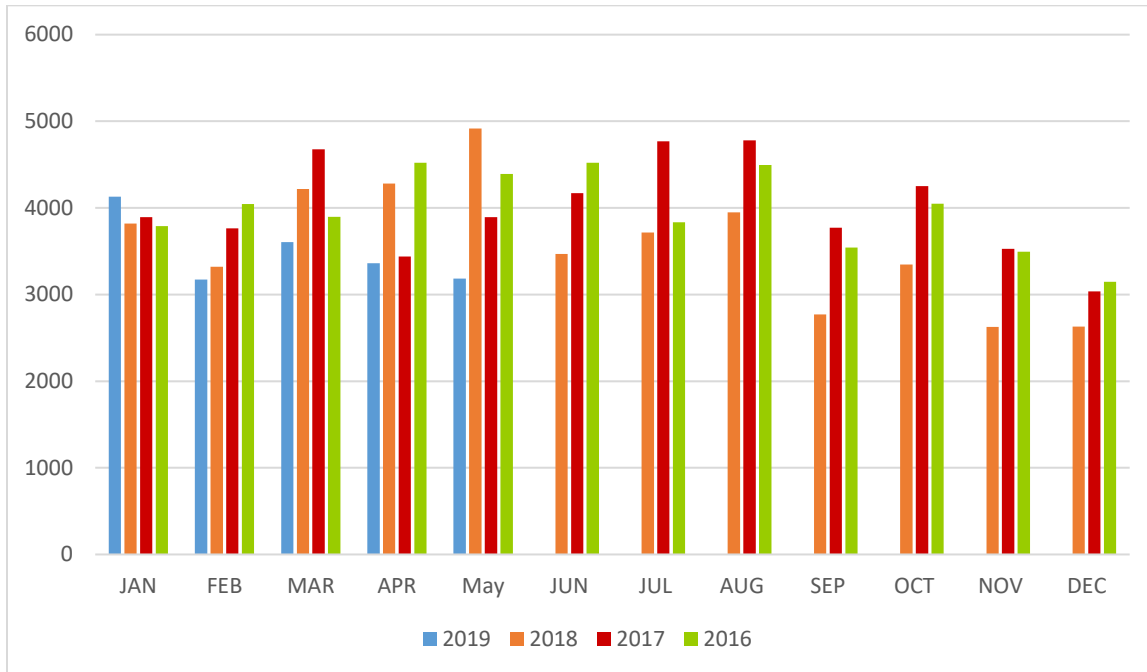
Consent Agenda

Background

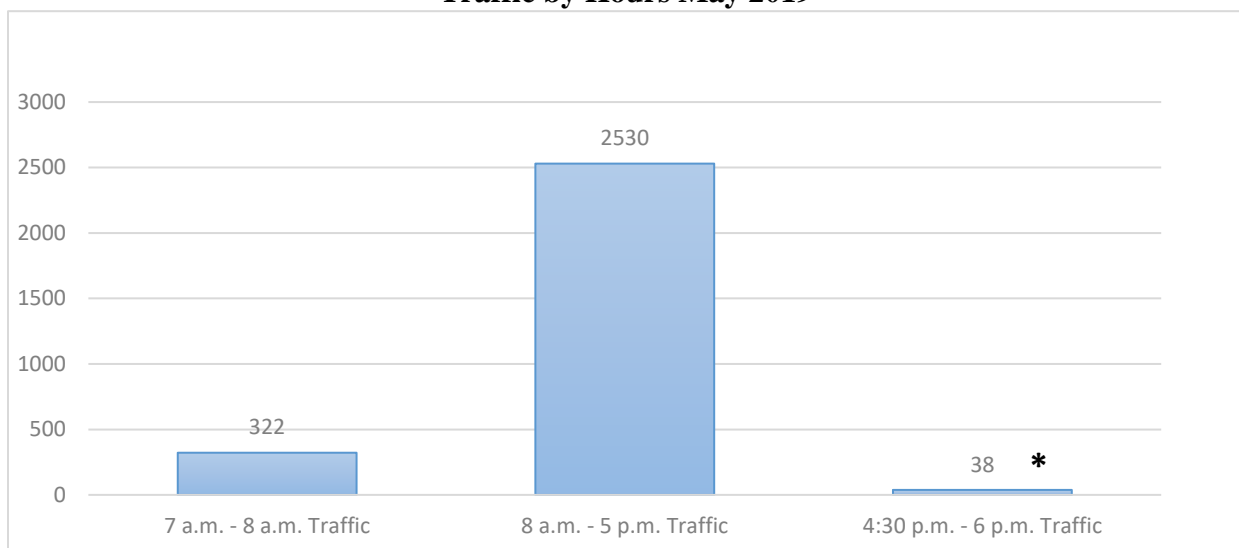
Workforce Centers Operations Update

Analysis

Total Traffic May 2019



Traffic by Hours May 2019

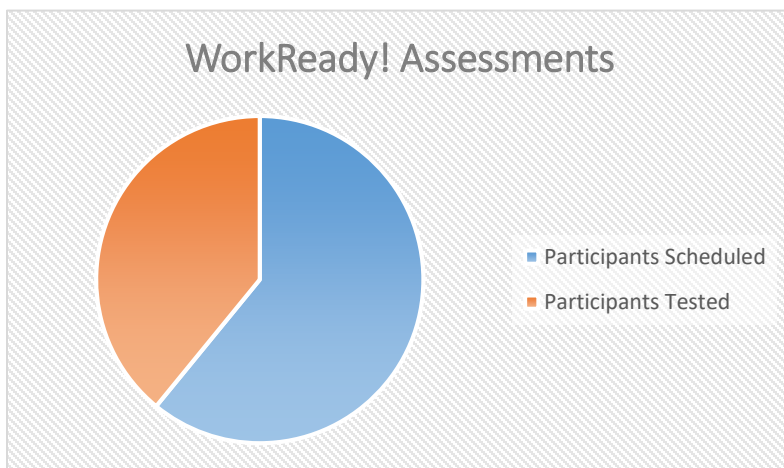
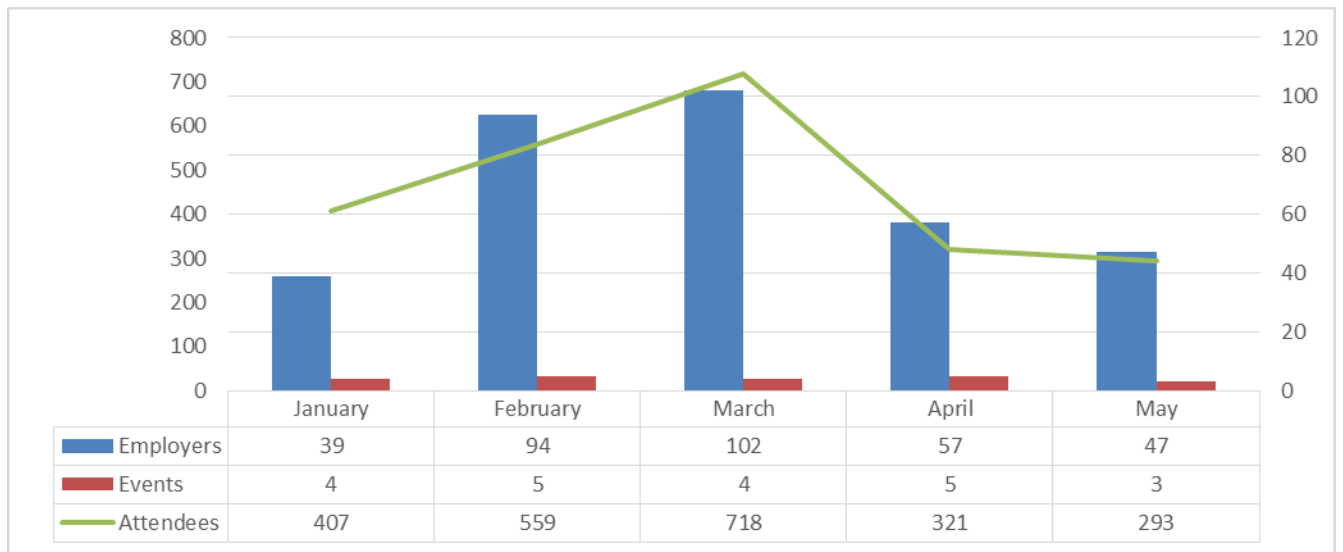


- *Customers that come to the Center after 4:30*

Business Report May 2019

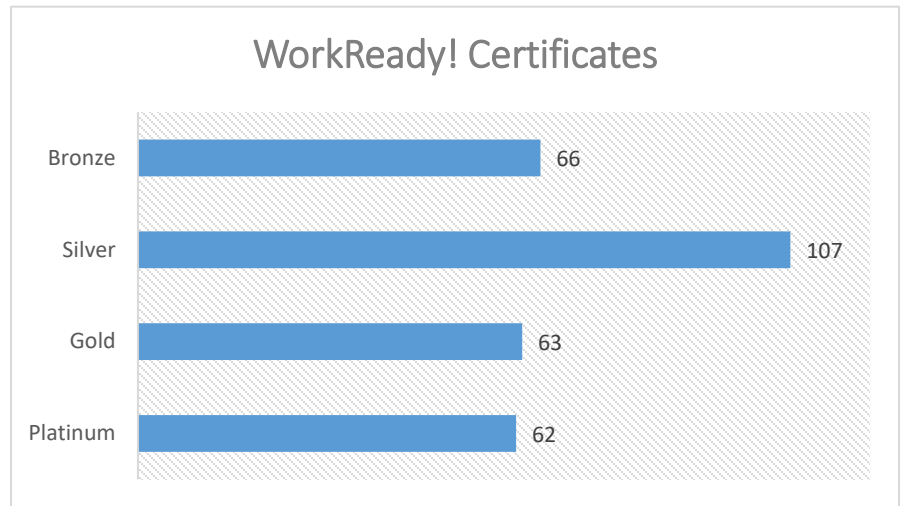
In May the Business Services team conducted 3 job fairs that served 47 employers and provided opportunities to 293 jobseekers. The job fairs provided for the month included one of our Youth Employment Program events. For the job fair the center saw 17 employers participate and 116 youth and young adults attend.

Total Job Fair Traffic 2019



WorkReady! Testing May 2019
 28 - Testing Sessions
 62.4% - % Attendance Rate

WorkReady! Certificates May 2019
298 - Certificates Awarded
92.3% - % Award Rate



May 2019
186 – Pre-Employment Skills Assessments Administered
89 - Prescreens & Applications Received
233 - Services to Employers
660 - Job Postings

Recommended Action
Receive and File.

Workforce Alliance Consolidated Budget PY18

July 2018 - June 2019

Category	WIOA			Community Impact Funds			Consolidated					
	Budget	March Expenditures	YTD Expenditures	% Budget Remaining	Budget	March Expenditures	YTD Expenditures	% Budget Remaining	Budget	March Expenditures	YTD Expenditures	% Budget Remaining
Wages	\$ 1,352,690	\$ 131,291	\$ 1,190,870	12%	\$ 889,033	\$ 85,383	\$ 904,773	-2%	\$ 2,241,723	\$ 216,674	\$ 2,095,643	7%
Fringe	\$ 417,986	\$ 12,968	\$ 291,616	30%	\$ 241,188	\$ 11,605	\$ 206,279	14%	\$ 659,174	\$ 24,573	\$ 497,895	24%
Facilities	\$ 236,557	\$ 45,821	\$ 219,908	7%	\$ 128,100	\$ 14,156	\$ 193,639	-51%	\$ 364,657	\$ 59,977	\$ 413,547	-13%
Contract/Pro Fees	\$ 330,143	\$ 19,652	\$ 211,825	36%	\$ 130,334	\$ 3,549	\$ 149,090	-14%	\$ 460,477	\$ 23,201	\$ 360,915	22%
Supplies/Equipment	\$ 56,601	\$ 660	\$ 23,045	59%	\$ 75,278	\$ 3,540	\$ 21,435	72%	\$ 131,879	\$ 4,200	\$ 44,480	66%
Outreach/Cap Building	\$ 42,356	\$ 2,153	\$ 40,423	5%	\$ 23,985	\$ 21,488	\$ 99,928	-317%	\$ 66,341	\$ 23,641	\$ 140,351	-112%
Travel/Conferences	\$ 39,832	\$ 3,437	\$ 45,564	-14%	\$ 45,820	\$ 7,900	\$ 45,344	1%	\$ 85,652	\$ 11,337	\$ 90,908	-6%
Grants Awarded	\$ -	\$ -	\$ -		\$ 199,074	\$ -	\$ 3,506	98%	\$ 199,074	\$ -	\$ 3,506	98%
Staff Development	\$ 14,626	\$ 90	\$ 12,392	15%	\$ 1,210	\$ 82	\$ 11,616	-860%	\$ 15,836	\$ 172	\$ 24,008	-52%
Misc/Int/Depr	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ 33,269	0%	\$ -	\$ -	\$ 33,269	0%
Work Experience	\$ 893,255	\$ 64,216	\$ 567,389	36%	\$ 292,721	\$ -	\$ 18,215	94%	\$ 1,185,976	\$ 64,216	\$ 585,604	51%
On The Job Training	\$ 125,000	\$ -	\$ 1,330		\$ 234,000	\$ 32,126	\$ 202,204	14%	\$ 359,000	\$ 32,126	\$ 203,534	43%
Incentives	\$ 11,500	\$ 1,300	\$ 5,325	54%	\$ 22,500	\$ 600	\$ 2,930		\$ 34,000	\$ 1,900	\$ 8,255	76%
Occupational Training	\$ 498,385	\$ 47,523	\$ 232,207	53%	\$ 1,360,337	\$ 30,308	\$ 714,788	47%	\$ 1,858,722	\$ 77,831	\$ 946,995	49%
Supportive Services	\$ 89,489	\$ 11,941	\$ 57,705	36%	\$ 372,527	\$ 6,110	\$ 55,193	85%	\$ 462,016	\$ 18,051	\$ 112,898	76%
Total	\$ 4,108,420	\$ 341,052	\$ 2,899,599	29%	\$ 4,016,107	\$ 216,847	\$ 2,662,209	34%	\$ 8,124,527	\$ 557,899	\$ 5,561,808	32%

Analysis

Budget: The PY18 budget with expenditures through the end of the April 2019. The budget includes a breakdown between WIOA (LWDB budget) and non-WIOA Funding (Community Impact Funds) and combined totals.

The PY18 budget allocates 50% on direct client spending including classroom training, work experience, on-the-job training and supportive services. Through April 30, 2019, direct client spending for WIOA is \$863,956; CIF \$993,330 for a total of \$1,857,286 which equates to 33% of total expenditures. The budget has 32% remaining which is better than expected.

Wages and Fringe are low in CIF funds, a budget modification for KAMP is in process with U.S. Department of Labor to adjust to reflect case load counts and the allocation plan. Items of note include: Facilities - Waiting on several partners payments for rent. Staff Development - Mike Fazio training in October of 2019 and also purchased Beverly Ford Case Manager Training, and purchased supplies for Leadership Kansas. Contract/Pro Fees - Will be fixed with the KAMP Budget Modification. Outreach - Over spent due to commitments to Project Wichita and Greater Wichita Partnership.

Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Expand Youth Employment Opportunities to help develop the workforce of the future
- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers) Central Kansas
- Create and implement a more effective and comprehensive communication plan to increase public awareness about employment and training services, and skills needed for current and future careers in South
- Generate revenue to increase community impact of WIOA and Workforce Centers

Recommended Action

Receive and file.

June 12, 2019

Submitted By: Tisha Cannizzo, One Stop Operator, Eckerd Connects

Item

One Stop Operator Report

A. Administers and oversees the Integrated Service Delivery Plan

1. The Director of Integrated Employment Services, One Stop Operator and Dept. of Commerce Regional Operations Manager will be reviewing the Integrated Service Delivery Plan to see where edits need to be made and/or adjustments to Center policies. This will be an on-going process of review.

B. Coordinate partner services and activities to encourage efficiency and customer service

1. The One Stop Operator coordinates the following meetings with internal staff:
 - a. Think Tank Meetings – Center supervisors who meet biweekly. These meetings are encouraging communication among different teams and empowering supervisors to make more inclusive staffing decisions and providing input for training and Center wide recommendations to senior leadership.
 - b. Center Leadership Meetings – These meetings occur in the off weeks of Think Tank and include the Director of Integrated Employment Services, Director of Training and the Dept. of Commerce Regional Operations Manager.
2. One Stop Advisory Committee – Met with Core WIOA partners on 6/6/19
3. Partner Collaboration Meetings – monthly connection with new community partners and/or new staff of current partners. The meeting consists of a tour of the Workforce Center and then a meeting with Center supervisors to learn more about each program and discuss how to collaborate on services to mutual customers. Participants in April included HopeNet, Multi-Cultural English Learning Center and NexStep Alliance. May participants included Kansas Children Service League and Wellpath.
4. 5th Friday Breakfast – Our most recent 5th Friday Breakfast was on May 31 with a panel of members of the Governor’s Education Council and moderated by Keith Lawing. We reached facility capacity with a total of 136 partners and staff. The final event for the year will be August 30 as the fourth 5th Friday of 2019 will fall the day after Thanksgiving.

C. Developing and providing staff development opportunities for the one stop partners

1. Friday Morning Meetings – Time is set aside every Friday morning at 8-9 am for the full Center staff to meet, currently following the schedule as planned by the One Stop Operator:
 - a. 1st Friday – staff visited HopeNet in May.
 - b. 2nd Friday – Staff watched a video from NAWB with speaker, Nick Pinchuk, CEO of Snap-On.
 - c. 3rd Friday – This date was used to update all staff with policy changes, events, etc.
 - d. 4th Friday – Workforce Alliance and the Department of Commerce Agency meetings
2. In-Service Trainings – Plans are beginning for the Columbus Day In-Service (October 2019) to include Active Shooter and Crisis Intervention Trainings, to help staff feel more prepared in dealing with customers in crisis.

D. Assist in the development of policies and processes to support the LWDB

1. The Training Team has begun reviewing team training processes for new hires. The Career Center and Case Management supervisors have presented to the team, with a

June 12, 2019

Submitted By: Tisha Cannizzo, One Stop Operator, Eckerd Connects

schedule through the calendar year for each supervisor to present. The training team has created a set of guidelines and a review document to help provide consistent feedback to supervisors. The intent of the training team is to provide support and guidance in this process rather than a critical review. The training team recognizes that every team is different in their size, frequency of new hires and structure so each training program may look different. The goal is to allow supervisors to customize training that meets the needs of their team without being rigid in expectations, while still having quality training ready to be implemented when the need arises.

E. Ensure Workforce Alliance One Stops are certified as required by the US Department of Labor

1. The Wichita and three affiliate centers were certified in the summer of 2018.

F. Ensure access to career, training and employment services

1. The One Stop Operator will be making a concerted effort over the next several months to spend time with each team to observe and better understand the processes and challenges faced by each team. Observations to date have been made in the front desk/PAC area, career center and case management.
2. The One Stop Operator is reviewing customer evaluations and bringing both concerns and praise to the Think Tank Meeting to allow supervisors to address concerns and recognize good customer service.

G. Ensure access to data, information and analysis for the local labor market

1. The One Stop Operator will work with the Workforce Alliance staff to determine ways to share and explain data with staff, partners, customers and other stake-holders to be most useful.

H. Coordinate with core leadership initiatives and activities

1. See coordination above with Senior Staff, Leadership, Center Leadership and Think Tank meetings.

I. Provide access to Eckerd U and instruction.

1. The One Stop Operator is working with the Training Team to identify Eckerd U material to be used.

Recommended Action

Receive and file

Item

Youth Program Service Provider Contracts

Background

The Workforce Innovation and Opportunity Act (WIOA) Youth program must procure the required Youth elements and services associated with the operation of the program. Youth element contracts are evaluated yearly to ensure the most up to date services for the WIOA Youth program.

Analysis

The following contracts are ending on June 30, 2019, and staff is requesting an extension to continue services with the Workforce Alliance to provide WIOA Youth elements:

- Allied Health Career Training-Alternative Secondary School, Adult Mentoring, Leadership Development, Education and Workforce Preparation, Occupational Skills Training
- Butler Community College – Occupational Skills Training, Alternative Secondary School, Education & Workforce Preparation, Preparation and Transition to Post-Secondary Education
- Cerebral Palsy Research Foundation – Occupational Skills Training
- Episcopal Social Services – Leadership and Development, Work Experience, Job Coaching
- Goodwill – Alternative Secondary School
- Hutchinson Community College – Occupational Skills Training
- KANSEL – Alternative Secondary School, Tutoring, Financial Literacy, Study Skills Training & Instruction
- Pratt Community College- Occupational Skills Training,
- Pyxis – Occupational Skills Training, Leadership and Development, Workforce Preparations, Work Experience, Adult Mentoring, Financial Literacy, and Entrepreneurship services
- WSU Tech– Occupational Skills Training
- Wichita Electrical Joint Area Training Center – Occupational Skills Training
- Wichita State University – Occupational Skills Training
- Wichita Technical Institute – Occupational Skills Training and Workforce Preparation

Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Youth Employment Plan

Recommended Action

Authorize CEO to extend contracts for WIOA Youth Program Services.

Item

On-the-Job Training (OJT) Contracts for the Eligible Training Provider (ETP) List

Background*1. Approval of Addition to the ETP List for OJT*

The following employer has submitted an application to be added to the ETP list for OJT:

Employer:	HM Dunn AeroSystems, Inc.
Company Description:	Manufacturer of aircraft parts and assemblies for the aerospace industry.
Location:	Wichita, Sedgwick County
Occupation(s):	Bench Assemblers, Structural Assemblers, Fabrication Techs and Deburr Techs.
Training Length:	Up to 6 months
Average Wage Range:	\$12.50 average training wage; \$14.00 after training
Benefits:	<ul style="list-style-type: none"> • Health Insurance • Dental Insurance • Vision Insurance • Voluntary Disability • Life Insurance • 401K • PTO (paid time off) • Paid Holidays
Comments:	Headquartered near Dallas TX, HM Dunn is an Engineering and Manufacturing Company with operations in Wichita, KS, Eules, TX, Ada, OK, and St. Louis, MO. Its progressive machine shops feature a diverse assortment of 160 complex 3, 4, 5 and 6 axis CNC Machines specializing in serving the business jet, commercial, and military aerospace industry. Originally founded in 1975 and expanded to Wichita in 2011, HM Dunn currently employs 239 people locally with a projected growth of 100 positions over the next two years.
OJT Funding Streams <i>subject to availability</i>	<input checked="" type="checkbox"/> WIOA Adult/Dislocated Worker – \$4,500 per trainee max <input checked="" type="checkbox"/> WIOA Youth – \$4,500 per trainee max <input checked="" type="checkbox"/> KAMP– \$3,000 per trainee max

Recommended Action*Approve the addition of HM Dunn AeroSystems, Inc. to OJT ETP list.*