

Workforce Alliance of South Central Kansas WIOA Youth Program Elements October 7, 2020

1. Do we need to assign staff full-time to this program or can several staff have 50% assignments for example?

The staffing model is up to the proposer. There is no requirement to have full time staff dedicated to this request.

2. Does a staff member need to be located at the Workforce Center full-time or can they have set hours at the Workforce Center and provide services also at the provider's agency or virtually?

See Page 10- Access to a Range of Services and Page 11- Access and Locations. The RFP doesn't require services be provided at a Workforce Center, but that is the preferred location. WA is also open to delivering services virtually. The proposal should describe how virtual services would be provided and the steps the proposer would take to reduce barriers to access those services.

3. Does the Workforce Alliance provide language interpreter services?

WA uses The Language Line, and WA can make that service available to the proposer for use with WIOA Youth.

4. Can you tell us the number of youth served in the program last year with a county breakdown?

Butler	5
Sedgwick	69
Sumner	1

5. Can you give us a report on WIOA Performance Measure Outcome results from last year? In other words, what were the actual results for each of the performance measures for last year?

Performance Measure	Goal	Outcome
Education and Employment Rate (2 nd Qtr. After Exit)	72.6%	78.43%
Education and Employment Rate (4 th Qtr. After Exit)	67.4%	66.25%
Earnings (Median Earnings, 2 nd Qtr. After Exit)	N/A	\$3,961.15
Credential Attainment (Within 4 Qtrs. After Exit)	63.3%	49.23%
Measurable Skills Gain (Real Time Measure)	N/A	50%

PY19 WIOA Youth Performance Outcomes (not final)

6. Since our agency has had a contract with the Workforce Alliance for Occupational Skills Training, should the WA be one of the agencies completing the Past Performance Questionnaire?

No. WA has the performance for existing contractors.

- 7. What is the definition of "exit" in regards to follow up services and WIOA Performance Measures? An exit occurs when a participant does not receive a service from the program or a partner program for 90 consecutive days and is not scheduled for future services. The exit date will be the last date the participant received a service from the program or a partner program. Services must be closed when the participant is no longer in need of the service or the service ended.
- 8. Are we required to transport clients or can we just arrange transportation for clients?

Clients can be provided transportation supportive services (bus passes and/or mileage reimbursement) if clients need help attending WIOA Youth Activities.

If a proposer is going to be transporting clients, WA would need to review the processes and procedures prior to the service being used. WA would do a risk assessment to determine if risks are reduced and liabilities are covered by the contractor.

9. What does "Contract Implementation" mean on page 6 under the schedule and timeline versus the start date of January 1, 2021? What work is being performed by staff during contract implementation?

During this time, WA would enter contract negotiations with the potential contractor to establish a contract for the appropriate services. WA would also be open to staff trainings and providing technical assistance so contractors are ready to deliver services starting January 2, 2021.

10. Outreach is required but how is it invoiced? Is it included in case management services for invoicing purposes?

Outreach is not a reimbursable activity in this RFP. It is also noted that if an individual is determined eligible for the WIOA Youth program, referrals to contractors are based on the client needs. Youth will be referred to the contractor of the client's choice and where the services needed are provided.

11. Is the "median earnings" performance measure goal of \$4,145 the client's quarterly earnings, i.e. their wages earned for the quarter?

Median Earnings – 2nd Quarter After Exit is the median earnings of program participants who are in unsubsidized employment during the second quarter after exit from the program, as established through direct UI wage record match, Federal or military employment records, or supplemental wage information.

Methodology: To calculate the median earnings for all participants employed in the second quarter after exit from any of the core programs, including the title I Youth program: Total quarterly earnings, for all participants employed in the second quarter after exit, are collected by either direct wage record match or supplemental wage information. The collected quarterly wage information values are listed in order, from the lowest to the highest value. The value in the middle of this list is the median earnings value, where there is the same quantity of numbers above the median number as there is below the median number.